

Marketwatch Report

Q4-2022



This research tool provided by Realcomp covers the residential real estate market in Southeast Michigan.

Counties

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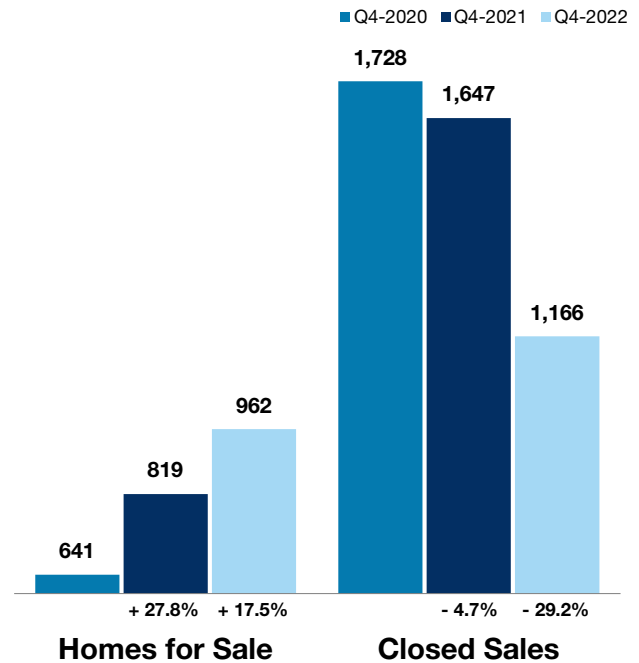
All Counties Overview

| | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|-------------------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| Genesee County | 1,308 | - 8.7% | 1,062 | - 23.3% | 1,166 | - 29.2% | \$180,000 | - 0.1% |
| Hillsdale County | 106 | - 29.3% | 110 | - 26.2% | 148 | - 14.9% | \$169,900 | - 2.9% |
| Huron County | 28 | 0.0% | 26 | - 16.1% | 33 | - 8.3% | \$145,250 | - 0.5% |
| Jackson County | 521 | - 19.8% | 412 | - 30.9% | 534 | - 29.3% | \$172,000 | - 2.3% |
| Lapeer County | 269 | - 11.8% | 204 | - 26.4% | 239 | - 30.7% | \$249,500 | - 1.0% |
| Lenawee County | 259 | - 19.8% | 244 | - 28.2% | 309 | - 23.9% | \$200,000 | + 8.7% |
| Livingston County | 602 | - 12.5% | 470 | - 34.4% | 570 | - 33.1% | \$341,389 | + 3.5% |
| Macomb County | 3,171 | - 12.9% | 2,458 | - 28.3% | 2,769 | - 30.2% | \$225,000 | + 4.7% |
| Monroe County | 369 | - 21.3% | 352 | - 25.4% | 426 | - 28.4% | \$216,500 | + 1.4% |
| Montcalm County | 159 | - 19.7% | 156 | - 23.9% | 175 | - 30.8% | \$196,000 | + 5.9% |
| Oakland County | 4,101 | - 18.6% | 3,244 | - 33.5% | 3,774 | - 32.8% | \$308,050 | + 1.0% |
| Shiawassee County | 177 | - 28.0% | 171 | - 30.8% | 211 | - 23.6% | \$166,000 | + 3.8% |
| St. Clair County | 534 | - 2.0% | 406 | - 22.2% | 451 | - 29.1% | \$198,950 | + 1.5% |
| Sanilac County | 114 | + 21.3% | 83 | - 19.4% | 91 | - 30.5% | \$164,950 | - 3.0% |
| Tuscola County | 120 | - 1.6% | 87 | - 7.4% | 107 | - 3.6% | \$155,000 | + 3.3% |
| Washtenaw County | 750 | - 22.5% | 785 | - 26.8% | 865 | - 27.7% | \$345,000 | + 4.8% |
| Wayne County | 6,108 | - 6.0% | 4,331 | - 18.2% | 4,549 | - 25.0% | \$173,500 | - 0.9% |

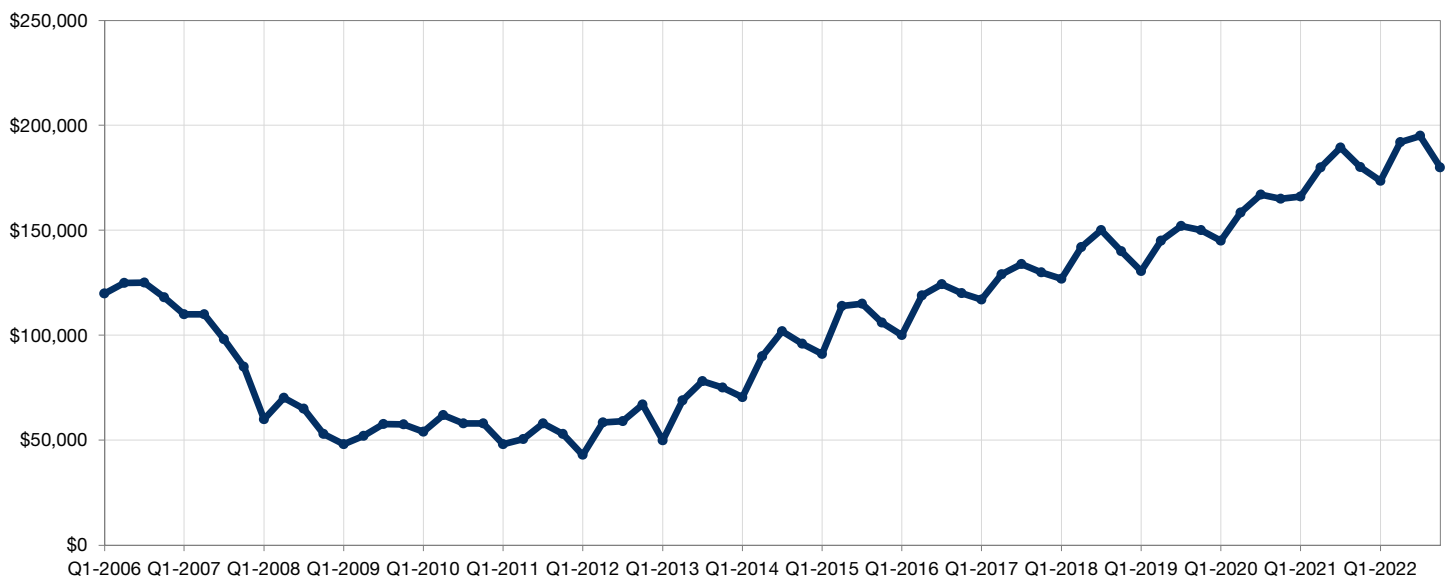
Genesee County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 1,308 | - 8.7% |
| Pending Sales | 1,062 | - 23.3% |
| Closed Sales | 1,166 | - 29.2% |
| Days on Market | 37 | + 42.3% |
| Median Sales Price | \$180,000 | - 0.1% |
| Pct. of List Price Received | 97.7% | - 1.6% |
| Homes for Sale | 962 | + 17.5% |
| Months Supply | 2.2 | + 37.5% |
| \$ Volume of Closed Sales (in millions) | \$229.3 | - 30.7% |

Market Activity



Historical Median Sales Price for Genesee County



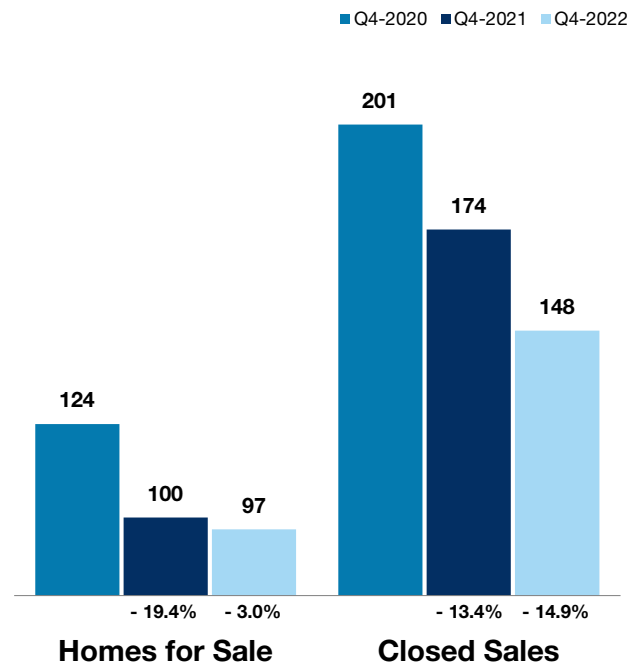
Genesee County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48411 | 3 | 0.0% | 1 | 0.0% | 1 | 0.0% | \$51,000 | - 74.5% |
| 48418 | 7 | - 36.4% | 10 | - 28.6% | 8 | - 61.9% | \$263,750 | - 12.1% |
| 48420 | 57 | - 20.8% | 57 | - 8.1% | 68 | - 13.9% | \$173,500 | - 3.6% |
| 48421 | 22 | - 24.1% | 20 | - 9.1% | 22 | - 24.1% | \$225,000 | + 32.4% |
| 48423 | 81 | - 28.3% | 80 | - 33.3% | 83 | - 39.9% | \$208,000 | - 2.6% |
| 48429 | 27 | - 20.6% | 23 | - 32.4% | 29 | 0.0% | \$197,450 | + 19.7% |
| 48430 | 123 | + 3.4% | 91 | - 32.1% | 99 | - 47.3% | \$286,000 | + 6.7% |
| 48433 | 84 | - 12.5% | 79 | - 21.0% | 84 | - 40.4% | \$195,000 | + 2.6% |
| 48436 | 4 | - 60.0% | 11 | + 22.2% | 10 | - 23.1% | \$249,950 | - 16.9% |
| 48438 | 21 | - 25.0% | 20 | - 20.0% | 23 | + 15.0% | \$301,000 | - 15.2% |
| 48439 | 172 | - 16.1% | 138 | - 35.8% | 164 | - 37.6% | \$241,000 | - 0.4% |
| 48442 | 41 | - 30.5% | 40 | - 38.5% | 56 | - 30.9% | \$269,950 | + 4.4% |
| 48449 | 11 | - 21.4% | 3 | - 78.6% | 6 | - 45.5% | \$131,500 | - 18.1% |
| 48451 | 67 | + 21.8% | 48 | - 11.1% | 61 | - 7.6% | \$310,000 | - 0.9% |
| 48457 | 23 | - 8.0% | 19 | - 13.6% | 18 | - 30.8% | \$138,000 | - 27.4% |
| 48458 | 47 | - 17.5% | 34 | - 45.2% | 56 | - 6.7% | \$111,500 | - 16.5% |
| 48460 | 3 | - 66.7% | 5 | - 28.6% | 5 | - 16.7% | \$165,000 | - 6.4% |
| 48463 | 17 | + 21.4% | 10 | - 16.7% | 10 | - 23.1% | \$172,000 | + 8.9% |
| 48464 | 9 | - 18.2% | 8 | - 27.3% | 8 | - 27.3% | \$166,000 | + 3.8% |
| 48473 | 77 | - 8.3% | 79 | - 4.8% | 90 | - 10.9% | \$212,000 | + 5.5% |
| 48502 | 2 | -- | 0 | -- | 1 | - 50.0% | \$125,000 | - 28.0% |
| 48503 | 84 | - 4.5% | 48 | - 41.5% | 50 | - 41.9% | \$86,000 | + 14.0% |
| 48504 | 90 | + 32.4% | 48 | + 6.7% | 50 | + 2.0% | \$49,950 | - 23.2% |
| 48505 | 34 | - 15.0% | 24 | + 9.1% | 18 | - 14.3% | \$30,250 | + 44.0% |
| 48506 | 76 | - 16.5% | 54 | - 19.4% | 61 | - 21.8% | \$99,900 | - 21.6% |
| 48507 | 110 | - 0.9% | 96 | - 11.1% | 97 | - 25.4% | \$107,500 | + 7.0% |
| 48509 | 45 | + 32.4% | 39 | 0.0% | 43 | - 12.2% | \$172,500 | + 9.2% |
| 48519 | 22 | - 42.1% | 19 | - 58.7% | 24 | - 46.7% | \$181,450 | + 6.8% |
| 48529 | 38 | - 9.5% | 33 | - 13.2% | 35 | - 23.9% | \$85,000 | - 12.4% |
| 48532 | 64 | + 1.6% | 51 | - 23.9% | 45 | - 38.4% | \$140,000 | + 6.1% |
| 48746 | 23 | - 4.2% | 29 | + 52.6% | 33 | + 43.5% | \$205,000 | + 8.5% |

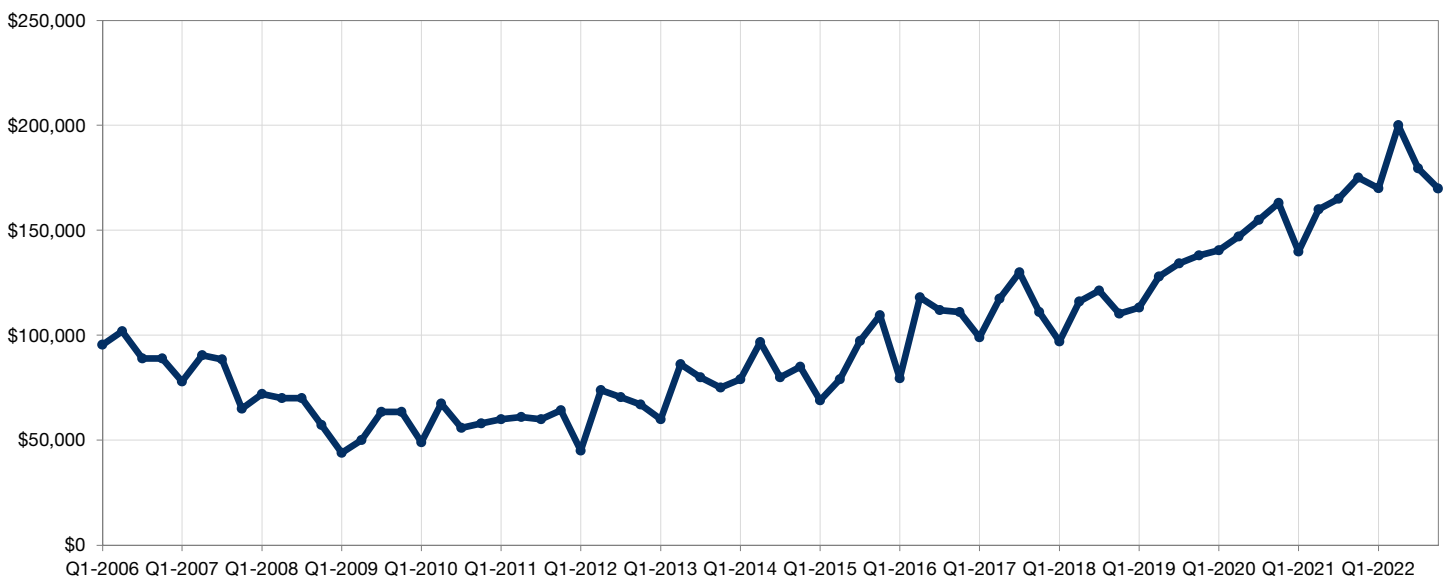
Hillsdale County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 106 | - 29.3% |
| Pending Sales | 110 | - 26.2% |
| Closed Sales | 148 | - 14.9% |
| Days on Market | 60 | + 7.1% |
| Median Sales Price | \$169,900 | - 2.9% |
| Pct. of List Price Received | 97.8% | - 1.8% |
| Homes for Sale | 97 | - 3.0% |
| Months Supply | 2.0 | + 11.1% |
| \$ Volume of Closed Sales (in millions) | \$28.7 | - 26.5% |

Market Activity



Historical Median Sales Price for Hillsdale County



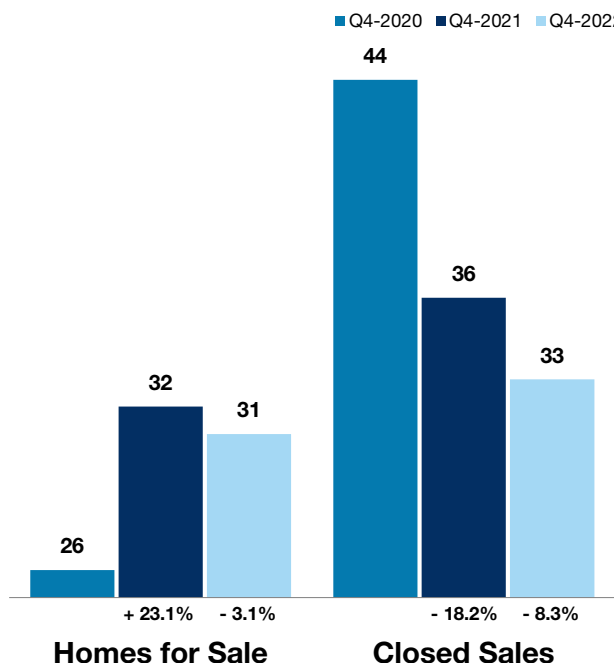
Hillsdale County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 49082 | 10 | - 52.4% | 9 | - 50.0% | 14 | - 41.7% | \$200,000 | + 23.1% |
| 49227 | 0 | -- | 1 | - 75.0% | 4 | + 100.0% | \$132,500 | - 79.5% |
| 49232 | 2 | - 75.0% | 5 | - 16.7% | 8 | + 33.3% | \$247,500 | + 16.6% |
| 49242 | 41 | - 8.9% | 39 | - 30.4% | 51 | - 10.5% | \$160,500 | + 3.2% |
| 49246 | 5 | 0.0% | 6 | 0.0% | 12 | - 25.0% | \$242,450 | + 15.5% |
| 49247 | 15 | - 44.4% | 10 | - 44.4% | 17 | - 34.6% | \$161,500 | + 13.7% |
| 49249 | 4 | - 73.3% | 11 | - 15.4% | 15 | - 37.5% | \$160,000 | - 34.4% |
| 49250 | 13 | - 31.6% | 12 | - 40.0% | 19 | - 13.6% | \$172,500 | - 13.1% |
| 49252 | 10 | - 23.1% | 8 | - 42.9% | 7 | - 50.0% | \$169,900 | - 11.7% |
| 49255 | 10 | + 66.7% | 3 | - 40.0% | 3 | - 40.0% | \$130,000 | - 14.2% |
| 49262 | 3 | - 25.0% | 3 | - 50.0% | 5 | 0.0% | \$191,000 | + 54.0% |
| 49266 | 7 | 0.0% | 8 | + 60.0% | 10 | + 11.1% | \$221,000 | + 50.3% |
| 49271 | 2 | - 60.0% | 3 | 0.0% | 4 | 0.0% | \$113,500 | - 53.6% |
| 49274 | 10 | 0.0% | 7 | - 22.2% | 9 | - 10.0% | \$113,900 | - 20.6% |
| 49282 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 49288 | 3 | 0.0% | 4 | 0.0% | 5 | + 25.0% | \$105,000 | - 50.7% |

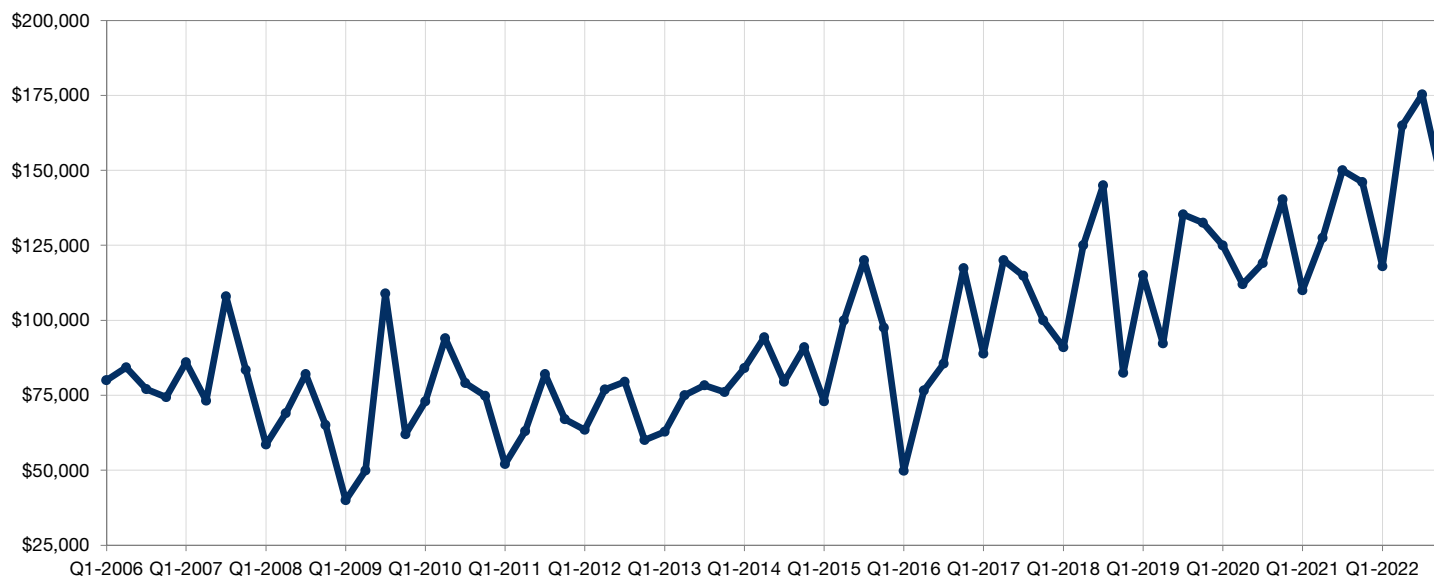
Huron County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 28 | 0.0% |
| Pending Sales | 26 | - 16.1% |
| Closed Sales | 33 | - 8.3% |
| Days on Market | 85 | + 30.8% |
| Median Sales Price | \$145,250 | - 0.5% |
| Pct. of List Price Received | 93.0% | - 2.3% |
| Homes for Sale | 31 | - 3.1% |
| Months Supply | 3.1 | + 10.7% |
| \$ Volume of Closed Sales (in millions) | \$7.3 | + 13.4% |

Market Activity



Historical Median Sales Price for Huron County



Huron County ZIP Codes

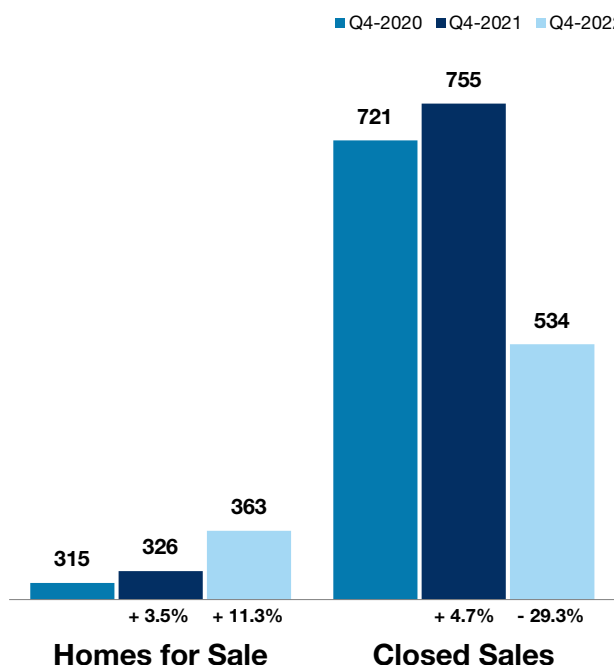
| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48413 | 3 | + 200.0% | 3 | + 200.0% | 3 | + 50.0% | \$77,500 | - 3.7% |
| 48432 | 1 | 0.0% | 0 | -- | 0 | -- | -- | -- |
| 48441 | 3 | - 25.0% | 4 | 0.0% | 5 | 0.0% | \$113,000 | + 3.2% |
| 48445 | 0 | -- | 1 | - 66.7% | 1 | - 50.0% | \$420,000 | + 223.1% |
| 48456 | 0 | -- | 0 | -- | 1 | -- | \$120,000 | -- |
| 48467 | 2 | + 100.0% | 1 | - 50.0% | 2 | - 33.3% | \$70,000 | - 54.8% |
| 48468 | 4 | + 33.3% | 2 | - 33.3% | 1 | - 75.0% | \$1,000,000 | + 585.4% |
| 48470 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48475 | 1 | 0.0% | 0 | -- | 1 | - 50.0% | \$95,000 | - 85.3% |
| 484720 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48725 | 7 | + 16.7% | 8 | + 100.0% | 11 | + 83.3% | \$155,500 | + 5.8% |
| 48726 | 12 | + 20.0% | 9 | + 125.0% | 11 | + 450.0% | \$149,000 | - 11.0% |
| 48731 | 0 | -- | 1 | 0.0% | 1 | -- | -- | -- |
| 48735 | 0 | -- | 1 | -- | 2 | -- | \$112,450 | -- |
| 48754 | 1 | 0.0% | 0 | -- | 0 | -- | -- | -- |
| 48755 | 2 | 0.0% | 3 | - 57.1% | 3 | - 62.5% | \$418,500 | + 186.6% |
| 48759 | 3 | + 50.0% | 2 | + 100.0% | 2 | - 33.3% | \$82,000 | - 60.0% |
| 48767 | 2 | - 33.3% | 0 | -- | 0 | -- | -- | -- |

Jackson County

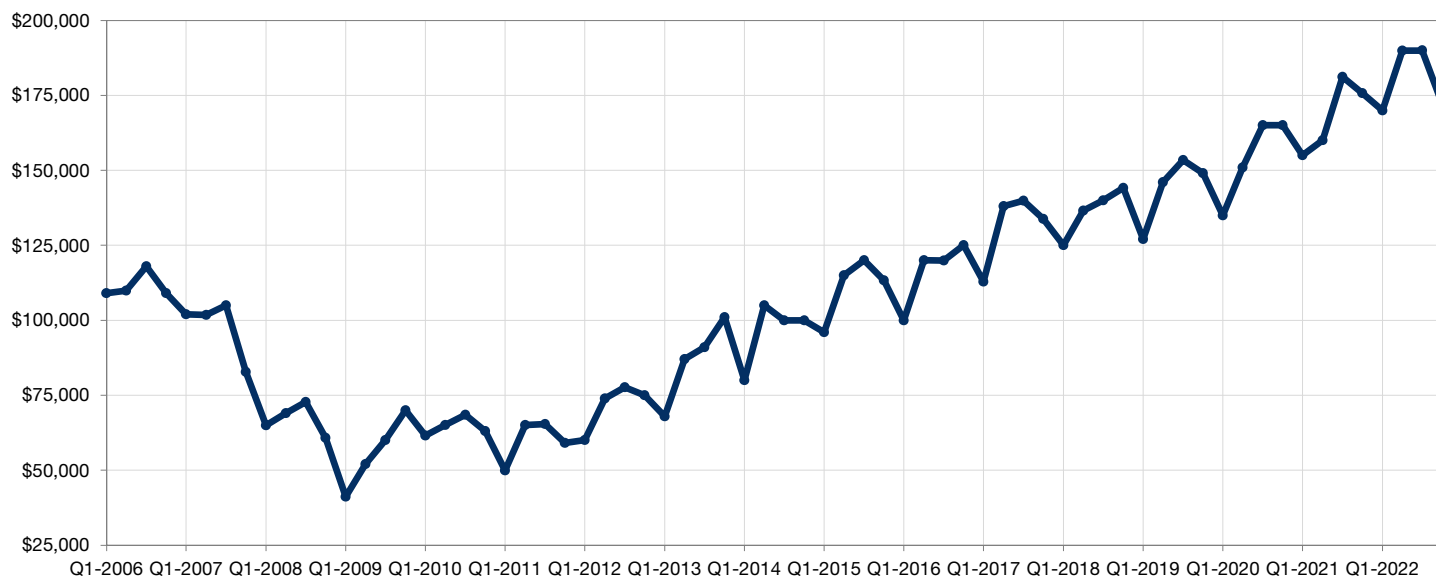
Key Metrics

| | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 521 | - 19.8% |
| Pending Sales | 412 | - 30.9% |
| Closed Sales | 534 | - 29.3% |
| Days on Market | 52 | + 6.1% |
| Median Sales Price | \$172,000 | - 2.3% |
| Pct. of List Price Received | 97.7% | - 0.7% |
| Homes for Sale | 363 | + 11.3% |
| Months Supply | 1.9 | + 26.7% |
| \$ Volume of Closed Sales (in millions) | \$106.7 | - 31.6% |

Market Activity



Historical Median Sales Price for Jackson County



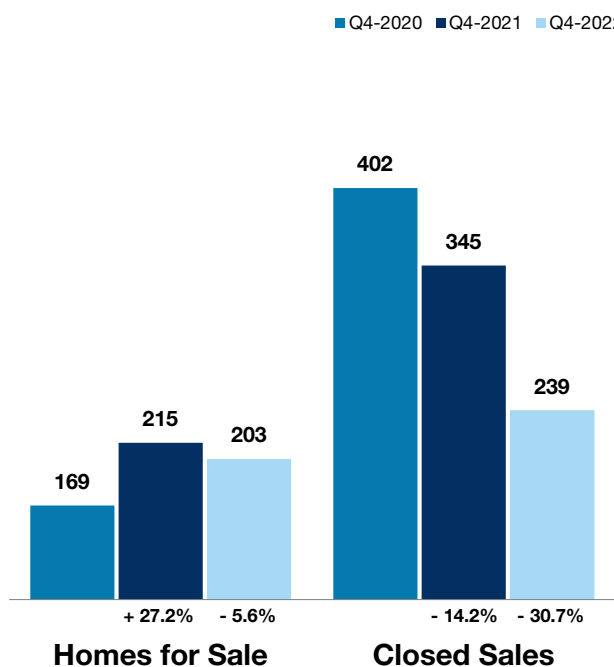
Jackson County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 49201 | 120 | - 27.7% | 97 | - 34.5% | 130 | - 31.2% | \$210,000 | + 2.0% |
| 49202 | 80 | - 19.2% | 63 | - 32.3% | 79 | - 23.3% | \$119,500 | - 3.6% |
| 49203 | 154 | - 19.4% | 112 | - 28.7% | 143 | - 29.6% | \$147,243 | - 2.7% |
| 49230 | 39 | - 20.4% | 42 | - 22.2% | 55 | - 23.6% | \$246,000 | + 6.5% |
| 49233 | 6 | - 45.5% | 9 | - 18.2% | 14 | + 16.7% | \$195,500 | - 31.4% |
| 49234 | 7 | - 41.7% | 4 | - 33.3% | 8 | - 27.3% | \$394,500 | + 23.3% |
| 49237 | 3 | - 72.7% | 5 | - 37.5% | 7 | - 12.5% | \$239,000 | + 9.3% |
| 49240 | 22 | - 37.1% | 16 | - 46.7% | 16 | - 46.7% | \$313,150 | - 0.9% |
| 49241 | 6 | - 33.3% | 4 | - 55.6% | 4 | - 71.4% | \$87,000 | - 46.5% |
| 49246 | 5 | 0.0% | 6 | 0.0% | 12 | - 25.0% | \$242,450 | + 15.5% |
| 49249 | 4 | - 73.3% | 11 | - 15.4% | 15 | - 37.5% | \$160,000 | - 34.4% |
| 49252 | 10 | - 23.1% | 8 | - 42.9% | 7 | - 50.0% | \$169,900 | - 11.7% |
| 49254 | 18 | 0.0% | 9 | - 25.0% | 15 | 0.0% | \$165,000 | + 21.0% |
| 49264 | 4 | - 50.0% | 6 | + 50.0% | 8 | + 100.0% | \$227,900 | + 29.1% |
| 49269 | 14 | - 22.2% | 7 | - 68.2% | 10 | - 63.0% | \$251,500 | + 4.8% |
| 49272 | 10 | - 9.1% | 7 | - 56.3% | 10 | - 41.2% | \$288,250 | - 4.2% |
| 49277 | 7 | - 56.3% | 10 | - 33.3% | 13 | - 7.1% | \$224,000 | - 3.0% |
| 49283 | 19 | + 280.0% | 15 | + 66.7% | 18 | + 38.5% | \$317,284 | + 37.9% |
| 49284 | 7 | + 16.7% | 9 | + 80.0% | 9 | + 12.5% | \$185,000 | + 14.7% |
| 49285 | 20 | - 16.7% | 13 | - 38.1% | 16 | - 33.3% | \$220,000 | - 5.8% |

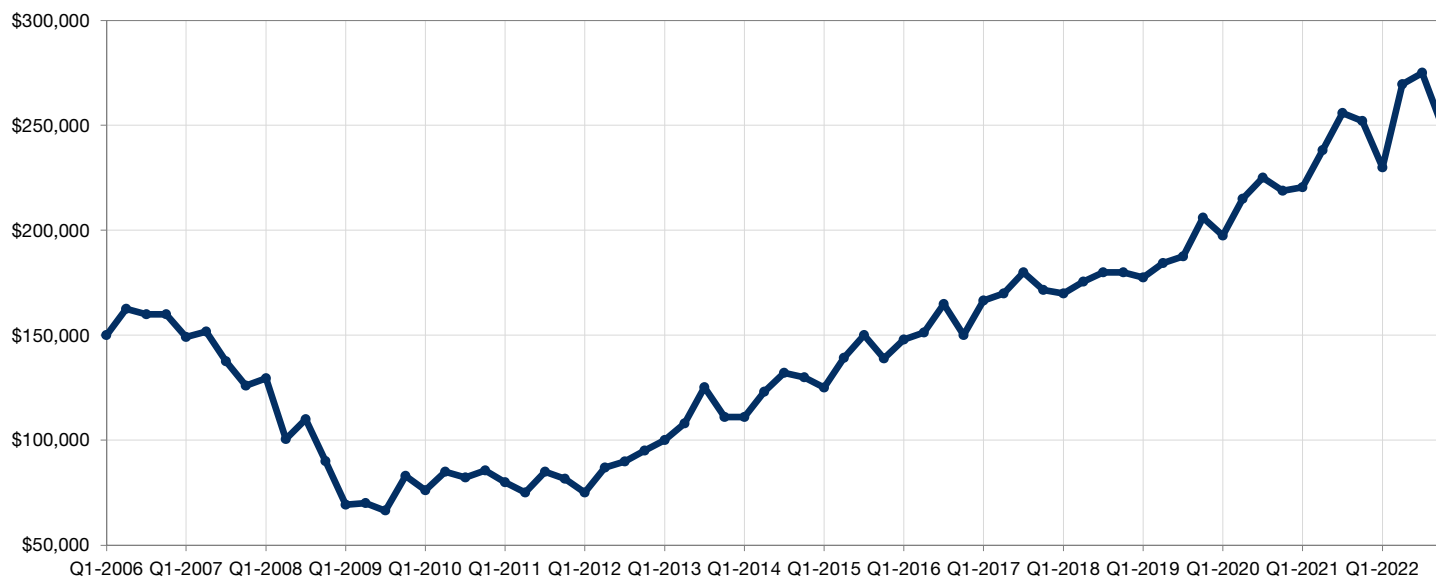
Lapeer County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 269 | - 11.8% |
| Pending Sales | 204 | - 26.4% |
| Closed Sales | 239 | - 30.7% |
| Days on Market | 47 | + 38.2% |
| Median Sales Price | \$249,500 | - 1.0% |
| Pct. of List Price Received | 97.1% | - 1.4% |
| Homes for Sale | 203 | - 5.6% |
| Months Supply | 2.2 | + 4.8% |
| \$ Volume of Closed Sales (in millions) | \$71.3 | - 26.5% |

Market Activity



Historical Median Sales Price for Lapeer County



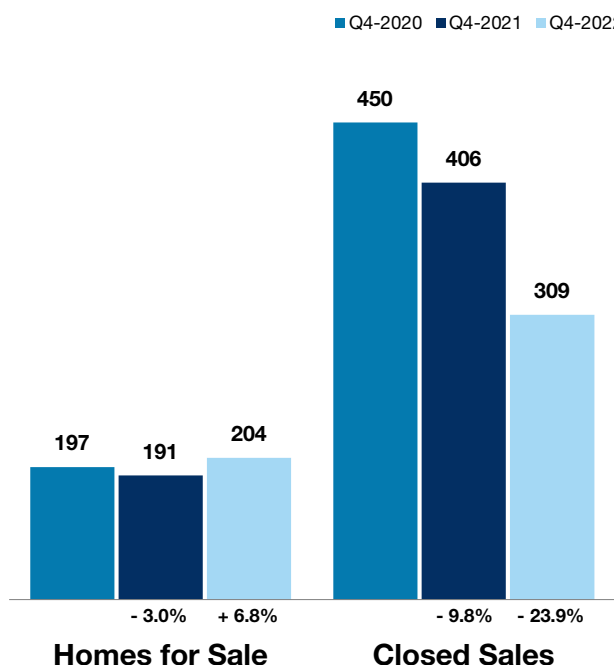
Lapeer County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48002 | 11 | + 120.0% | 5 | 0.0% | 8 | + 14.3% | \$343,500 | + 64.4% |
| 48003 | 16 | - 40.7% | 14 | - 48.1% | 14 | - 62.2% | \$278,750 | - 8.6% |
| 48014 | 8 | - 46.7% | 13 | + 18.2% | 16 | - 15.8% | \$192,500 | - 23.5% |
| 48097 | 14 | - 12.5% | 12 | - 29.4% | 14 | - 41.7% | \$173,450 | - 2.3% |
| 48371 | 69 | - 33.0% | 55 | - 33.7% | 68 | - 32.7% | \$337,000 | + 0.6% |
| 48412 | 13 | - 13.3% | 16 | - 11.1% | 18 | - 10.0% | \$337,500 | + 35.0% |
| 48416 | 14 | + 40.0% | 10 | - 37.5% | 15 | - 28.6% | \$230,000 | 0.0% |
| 48421 | 22 | - 24.1% | 20 | - 9.1% | 22 | - 24.1% | \$225,000 | + 32.4% |
| 48423 | 81 | - 28.3% | 80 | - 33.3% | 83 | - 39.9% | \$208,000 | - 2.6% |
| 48428 | 6 | - 57.1% | 9 | - 25.0% | 11 | - 31.3% | \$360,000 | - 6.5% |
| 48435 | 6 | - 33.3% | 7 | 0.0% | 8 | + 33.3% | \$160,000 | + 1.6% |
| 48438 | 21 | - 25.0% | 20 | - 20.0% | 23 | + 15.0% | \$301,000 | - 15.2% |
| 48440 | 0 | -- | 0 | -- | 2 | -- | \$412,500 | -- |
| 48444 | 36 | + 44.0% | 24 | - 14.3% | 27 | - 12.9% | \$225,000 | - 8.1% |
| 48446 | 105 | - 7.9% | 77 | - 24.5% | 97 | - 18.5% | \$215,000 | - 6.0% |
| 48453 | 23 | + 64.3% | 16 | + 23.1% | 15 | 0.0% | \$162,500 | + 16.1% |
| 48455 | 28 | - 3.4% | 12 | - 53.8% | 14 | - 63.2% | \$553,750 | + 51.7% |
| 48461 | 21 | - 4.5% | 12 | - 33.3% | 11 | - 59.3% | \$224,900 | + 25.4% |
| 48462 | 34 | - 41.4% | 28 | - 37.8% | 41 | - 26.8% | \$375,000 | + 21.6% |
| 48463 | 17 | + 21.4% | 10 | - 16.7% | 10 | - 23.1% | \$172,000 | + 8.9% |
| 48464 | 9 | - 18.2% | 8 | - 27.3% | 8 | - 27.3% | \$166,000 | + 3.8% |
| 48727 | 4 | 0.0% | 3 | - 40.0% | 2 | - 33.3% | \$172,400 | + 0.2% |
| 48744 | 15 | - 6.3% | 10 | - 28.6% | 14 | - 22.2% | \$163,600 | - 16.7% |
| 48760 | 6 | + 50.0% | 4 | 0.0% | 3 | - 57.1% | \$240,000 | + 71.2% |

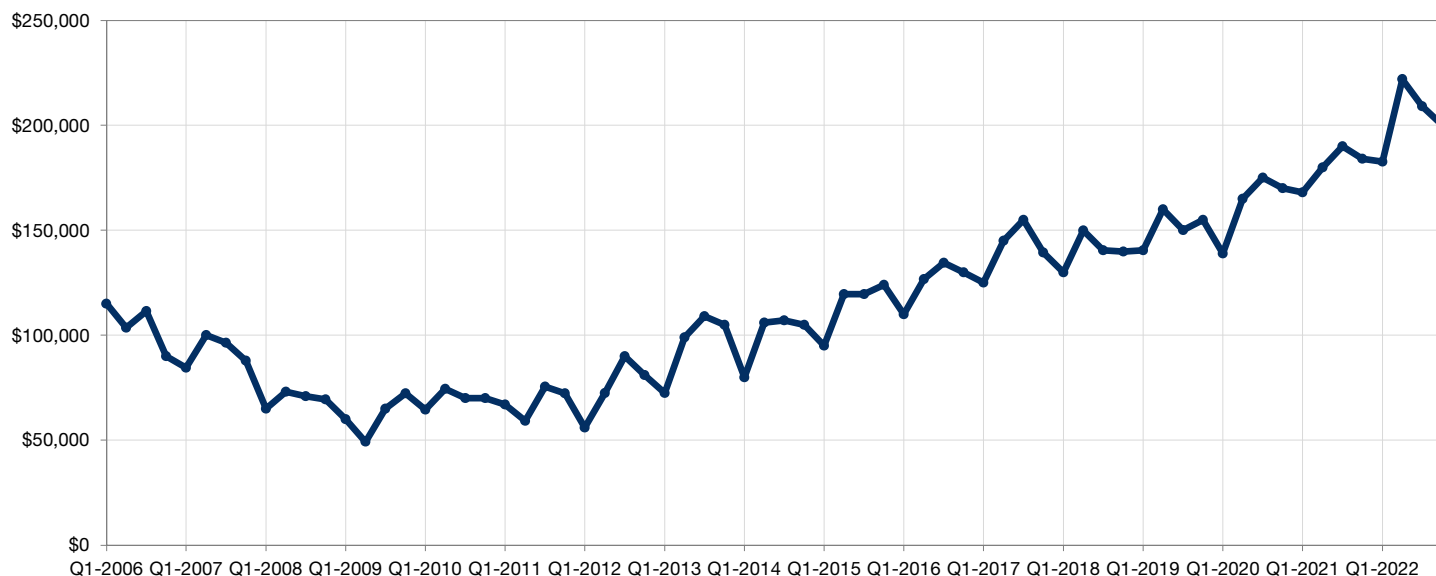
Lenawee County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 259 | - 19.8% |
| Pending Sales | 244 | - 28.2% |
| Closed Sales | 309 | - 23.9% |
| Days on Market | 60 | + 7.1% |
| Median Sales Price | \$200,000 | + 8.7% |
| Pct. of List Price Received | 97.7% | - 0.3% |
| Homes for Sale | 204 | + 6.8% |
| Months Supply | 1.8 | + 20.0% |
| \$ Volume of Closed Sales (in millions) | \$73.3 | - 16.4% |

Market Activity



Historical Median Sales Price for Lenawee County



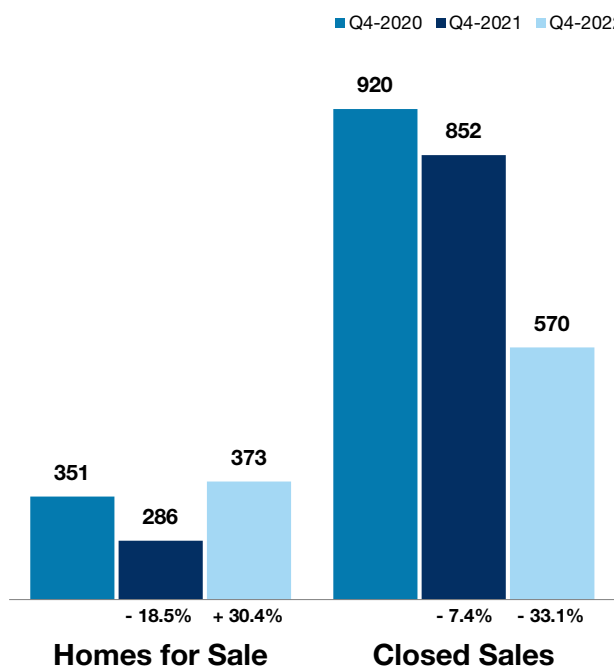
Lenawee County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 49220 | 7 | - 36.4% | 9 | 0.0% | 11 | + 10.0% | \$240,000 | - 23.2% |
| 49221 | 106 | - 17.2% | 86 | - 33.8% | 111 | - 27.0% | \$190,000 | + 20.4% |
| 49228 | 12 | - 14.3% | 15 | + 36.4% | 16 | + 6.7% | \$162,500 | - 11.0% |
| 49229 | 6 | - 25.0% | 6 | - 45.5% | 8 | - 11.1% | \$206,500 | - 24.9% |
| 49230 | 39 | - 20.4% | 42 | - 22.2% | 55 | - 23.6% | \$246,000 | + 6.5% |
| 49233 | 6 | - 45.5% | 9 | - 18.2% | 14 | + 16.7% | \$195,500 | - 31.4% |
| 49235 | 5 | + 25.0% | 3 | + 50.0% | 4 | 0.0% | \$156,000 | + 72.9% |
| 49236 | 5 | - 66.7% | 5 | - 70.6% | 10 | - 47.4% | \$206,000 | + 0.5% |
| 49238 | 2 | + 100.0% | 6 | + 200.0% | 6 | + 200.0% | \$177,500 | - 14.7% |
| 49247 | 15 | - 44.4% | 10 | - 44.4% | 17 | - 34.6% | \$161,500 | + 13.7% |
| 49248 | 1 | - 50.0% | 0 | -- | 0 | -- | -- | -- |
| 49253 | 16 | + 14.3% | 10 | + 11.1% | 15 | + 15.4% | \$438,000 | + 20.8% |
| 49256 | 15 | + 15.4% | 6 | - 62.5% | 7 | - 66.7% | \$87,000 | + 2.4% |
| 49265 | 13 | - 38.1% | 14 | - 26.3% | 14 | - 41.7% | \$293,750 | + 19.9% |
| 49267 | 5 | - 37.5% | 8 | + 14.3% | 10 | + 66.7% | \$182,500 | - 33.6% |
| 49268 | 4 | - 33.3% | 5 | + 25.0% | 6 | + 100.0% | \$171,000 | - 31.3% |
| 49276 | 3 | + 200.0% | 2 | -- | 2 | -- | \$262,000 | -- |
| 49279 | 4 | + 100.0% | 2 | + 100.0% | 1 | 0.0% | \$142,500 | - 24.6% |
| 49286 | 33 | - 29.8% | 47 | - 40.5% | 61 | - 32.2% | \$225,000 | - 6.4% |
| 49287 | 6 | + 20.0% | 11 | + 175.0% | 12 | + 200.0% | \$297,500 | - 27.4% |

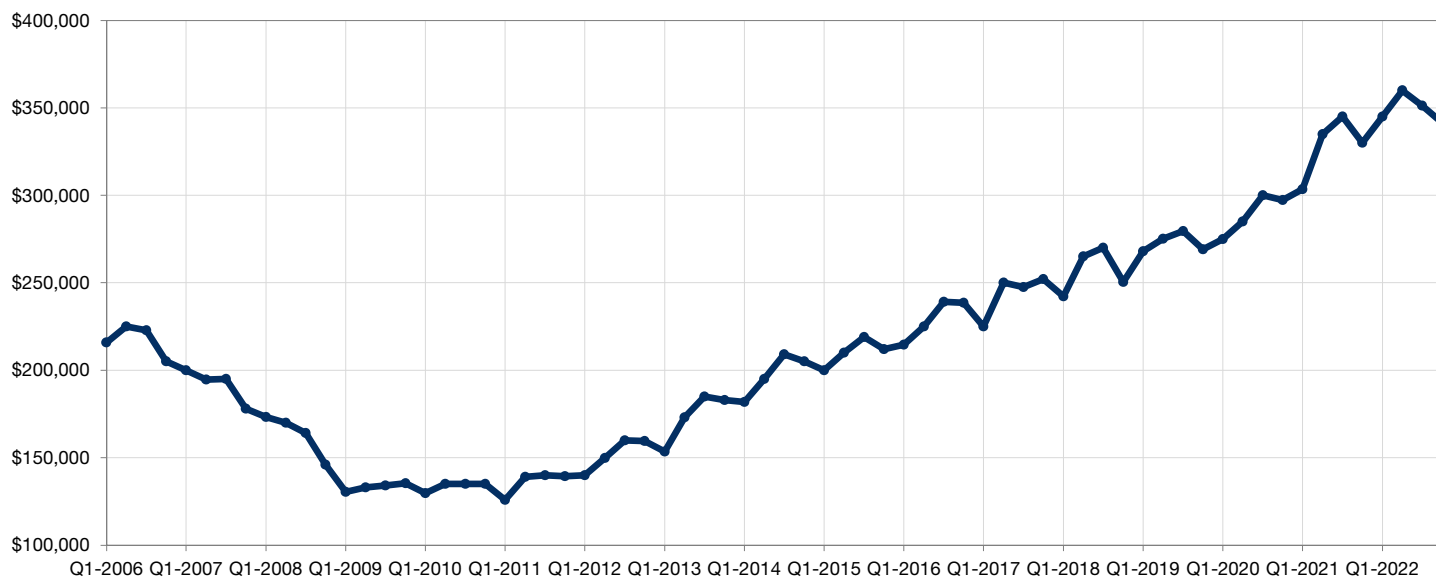
Livingston County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 602 | - 12.5% |
| Pending Sales | 470 | - 34.4% |
| Closed Sales | 570 | - 33.1% |
| Days on Market | 29 | - 3.3% |
| Median Sales Price | \$341,389 | + 3.5% |
| Pct. of List Price Received | 99.0% | - 1.0% |
| Homes for Sale | 373 | + 30.4% |
| Months Supply | 1.6 | + 60.0% |
| \$ Volume of Closed Sales (in millions) | \$218.7 | - 29.2% |

Market Activity



Historical Median Sales Price for Livingston County



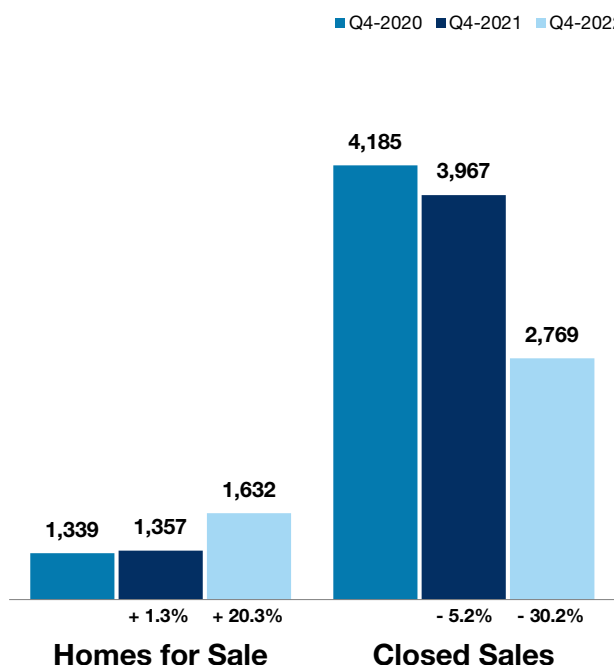
Livingston County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48114 | 67 | + 17.5% | 51 | - 15.0% | 56 | - 32.5% | \$439,000 | + 2.1% |
| 48116 | 104 | + 10.6% | 78 | - 29.1% | 101 | - 24.1% | \$324,700 | - 6.2% |
| 48137 | 10 | - 16.7% | 7 | - 53.3% | 6 | - 72.7% | \$192,750 | - 33.0% |
| 48139 | 2 | 0.0% | 1 | - 50.0% | 0 | -- | -- | -- |
| 48143 | 0 | -- | 0 | -- | 1 | -- | \$800,000 | -- |
| 48169 | 53 | - 36.1% | 47 | - 43.4% | 46 | - 45.2% | \$340,000 | + 4.9% |
| 48178 | 140 | - 11.9% | 100 | - 29.1% | 135 | - 18.7% | \$450,000 | + 15.2% |
| 48189 | 44 | - 6.4% | 35 | - 25.5% | 40 | - 27.3% | \$297,500 | - 7.0% |
| 48353 | 13 | - 48.0% | 12 | - 29.4% | 15 | - 11.8% | \$369,000 | + 1.1% |
| 48380 | 14 | - 22.2% | 23 | + 4.5% | 26 | - 3.7% | \$520,750 | - 18.5% |
| 48418 | 7 | - 36.4% | 10 | - 28.6% | 8 | - 61.9% | \$263,750 | - 12.1% |
| 48430 | 123 | + 3.4% | 91 | - 32.1% | 99 | - 47.3% | \$286,000 | + 6.7% |
| 48451 | 67 | + 21.8% | 48 | - 11.1% | 61 | - 7.6% | \$310,000 | - 0.9% |
| 48816 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48836 | 49 | - 21.0% | 40 | - 27.3% | 47 | - 26.6% | \$255,000 | 0.0% |
| 48843 | 148 | - 16.9% | 120 | - 36.8% | 147 | - 38.2% | \$350,000 | + 7.0% |
| 48855 | 55 | - 34.5% | 42 | - 51.7% | 60 | - 32.6% | \$342,899 | + 17.4% |
| 48872 | 17 | - 43.3% | 18 | - 41.9% | 21 | - 40.0% | \$265,000 | + 27.7% |
| 48892 | 5 | - 61.5% | 5 | - 54.5% | 5 | - 61.5% | \$249,900 | + 37.3% |
| 49285 | 20 | - 16.7% | 13 | - 38.1% | 16 | - 33.3% | \$220,000 | - 5.8% |

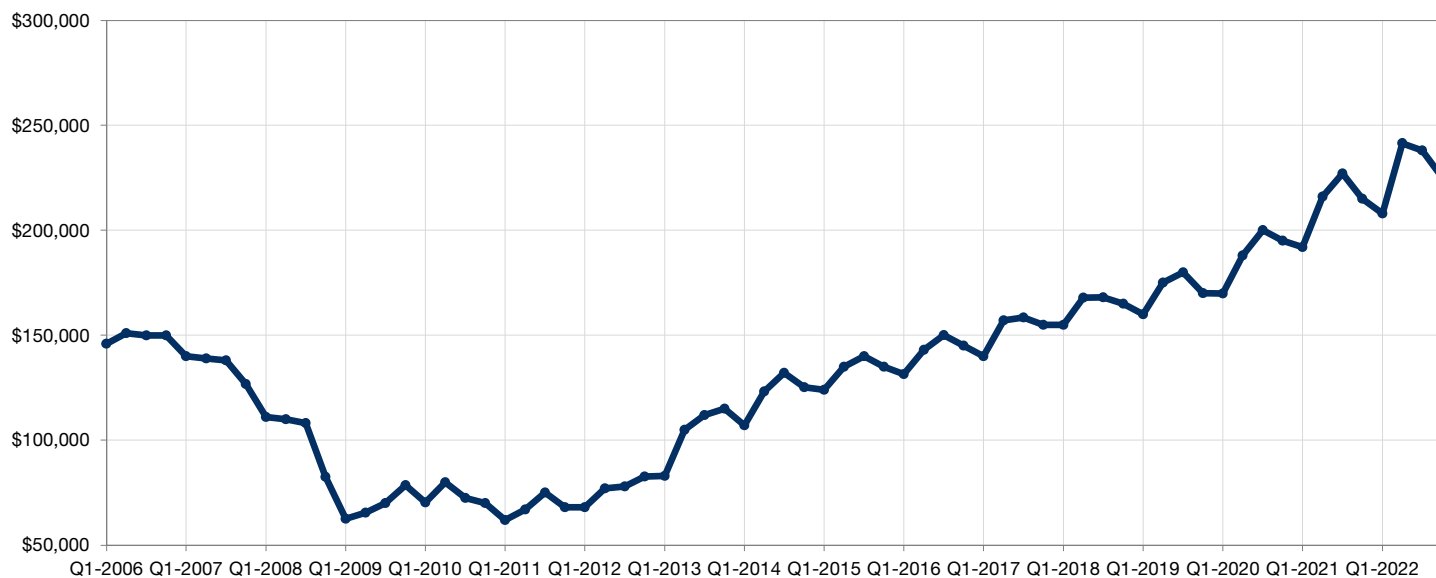
Macomb County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 3,171 | - 12.9% |
| Pending Sales | 2,458 | - 28.3% |
| Closed Sales | 2,769 | - 30.2% |
| Days on Market | 30 | + 30.4% |
| Median Sales Price | \$225,000 | + 4.7% |
| Pct. of List Price Received | 98.4% | - 1.4% |
| Homes for Sale | 1,632 | + 20.3% |
| Months Supply | 1.5 | + 36.4% |
| \$ Volume of Closed Sales (in millions) | \$702.1 | - 28.0% |

Market Activity



Historical Median Sales Price for Macomb County



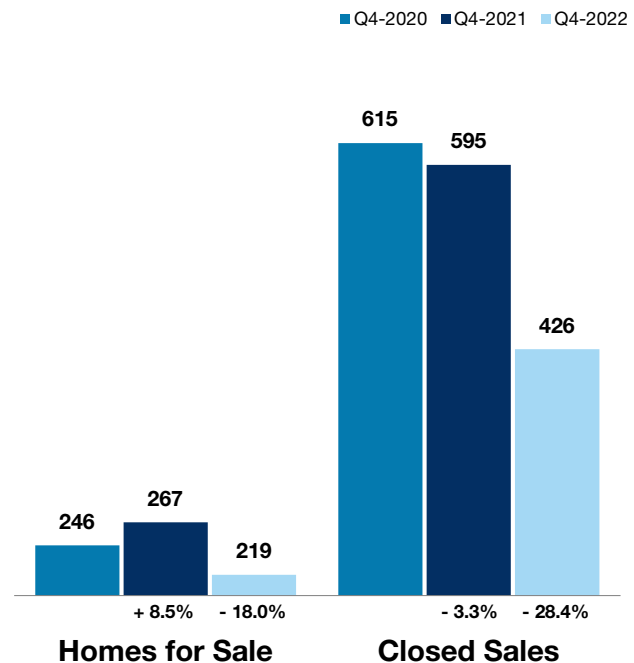
Macomb County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48005 | 9 | - 50.0% | 14 | - 17.6% | 20 | + 17.6% | \$357,500 | + 30.0% |
| 48015 | 32 | - 11.1% | 22 | - 18.5% | 23 | - 32.4% | \$150,000 | - 2.8% |
| 48021 | 184 | - 25.5% | 140 | - 25.5% | 146 | - 28.4% | \$140,250 | - 1.9% |
| 48026 | 38 | - 45.7% | 37 | - 47.9% | 45 | - 41.6% | \$209,000 | + 13.0% |
| 48035 | 117 | - 0.8% | 99 | - 22.7% | 102 | - 33.8% | \$191,000 | + 3.2% |
| 48036 | 76 | + 7.0% | 53 | - 20.9% | 55 | - 32.9% | \$235,000 | + 1.3% |
| 48038 | 127 | - 14.8% | 90 | - 41.6% | 117 | - 39.1% | \$264,000 | + 14.8% |
| 48041 | 9 | - 43.8% | 7 | - 30.0% | 10 | - 9.1% | \$308,000 | + 6.6% |
| 48042 | 148 | + 11.3% | 110 | - 5.2% | 125 | - 14.4% | \$380,000 | - 1.3% |
| 48043 | 50 | - 33.3% | 47 | - 26.6% | 53 | - 10.2% | \$165,000 | + 6.5% |
| 48044 | 147 | - 11.4% | 103 | - 40.5% | 118 | - 45.1% | \$380,000 | + 3.3% |
| 48045 | 82 | - 22.6% | 63 | - 38.8% | 67 | - 42.7% | \$212,000 | - 13.9% |
| 48046 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48047 | 156 | + 4.0% | 94 | - 31.4% | 113 | - 30.2% | \$292,000 | + 4.3% |
| 48048 | 23 | - 28.1% | 23 | - 17.9% | 27 | + 3.8% | \$255,000 | - 1.9% |
| 48050 | 3 | + 50.0% | 4 | + 100.0% | 5 | 0.0% | \$340,000 | + 10.4% |
| 48051 | 79 | + 19.7% | 52 | - 29.7% | 46 | - 47.1% | \$243,646 | - 12.7% |
| 48062 | 45 | + 55.2% | 39 | + 34.5% | 36 | + 56.5% | \$269,950 | + 12.5% |
| 48065 | 48 | + 2.1% | 32 | - 34.7% | 42 | - 6.7% | \$340,000 | - 6.3% |
| 48066 | 222 | - 12.9% | 167 | - 34.8% | 192 | - 28.9% | \$148,000 | + 5.7% |
| 48080 | 112 | - 13.2% | 95 | - 24.6% | 110 | - 26.7% | \$185,000 | 0.0% |
| 48081 | 85 | - 18.3% | 69 | - 22.5% | 68 | - 42.4% | \$225,000 | + 17.1% |
| 48082 | 75 | - 11.8% | 72 | - 11.1% | 72 | - 14.3% | \$199,700 | + 6.5% |
| 48088 | 79 | - 27.5% | 63 | - 35.7% | 74 | - 40.8% | \$224,150 | + 1.9% |
| 48089 | 188 | + 2.7% | 145 | - 7.1% | 158 | - 0.6% | \$115,000 | + 6.5% |
| 48091 | 151 | - 15.6% | 109 | - 26.4% | 103 | - 36.8% | \$130,900 | - 3.0% |
| 48092 | 95 | - 15.9% | 69 | - 29.6% | 73 | - 42.5% | \$220,000 | 0.0% |
| 48093 | 91 | - 18.0% | 64 | - 36.6% | 67 | - 49.2% | \$210,000 | + 7.7% |
| 48094 | 71 | + 16.4% | 48 | - 28.4% | 53 | - 29.3% | \$357,000 | - 6.5% |
| 48095 | 24 | + 14.3% | 21 | + 5.0% | 22 | - 12.0% | \$439,500 | - 15.9% |
| 48096 | 9 | + 12.5% | 8 | + 60.0% | 14 | + 75.0% | \$457,000 | + 37.4% |
| 48306 | 65 | - 30.1% | 46 | - 54.0% | 51 | - 56.8% | \$452,500 | - 9.0% |
| 48310 | 91 | - 37.7% | 86 | - 44.2% | 113 | - 28.9% | \$277,500 | - 0.9% |
| 48312 | 120 | - 7.0% | 91 | - 35.9% | 112 | - 37.8% | \$268,109 | + 7.2% |
| 48313 | 85 | - 24.8% | 70 | - 39.7% | 82 | - 40.1% | \$255,000 | + 4.1% |
| 48314 | 57 | - 6.6% | 50 | - 13.8% | 66 | - 15.4% | \$237,500 | - 15.2% |
| 48315 | 89 | - 11.9% | 64 | - 29.7% | 79 | - 20.2% | \$407,000 | - 0.7% |
| 48316 | 83 | - 21.0% | 70 | - 35.2% | 89 | - 36.9% | \$350,000 | 0.0% |
| 48317 | 76 | - 30.3% | 71 | - 14.5% | 76 | - 16.5% | \$247,500 | - 0.6% |

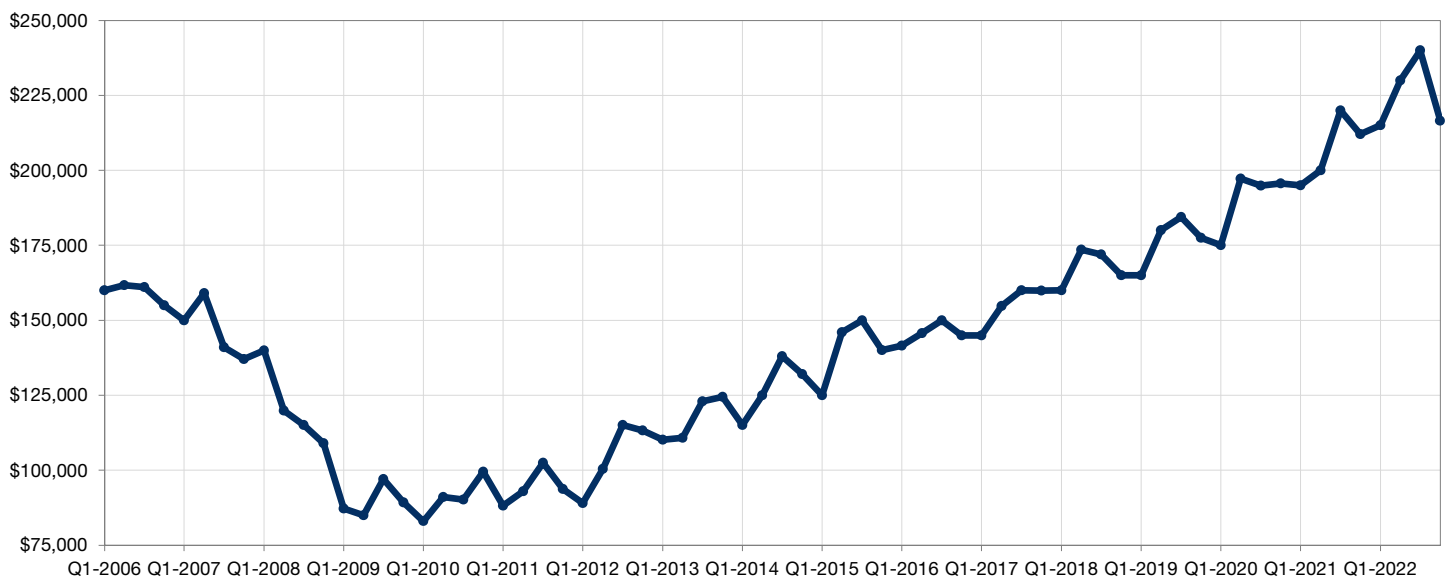
Monroe County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 369 | - 21.3% |
| Pending Sales | 352 | - 25.4% |
| Closed Sales | 426 | - 28.4% |
| Days on Market | 37 | - 11.9% |
| Median Sales Price | \$216,500 | + 1.4% |
| Pct. of List Price Received | 98.0% | - 1.4% |
| Homes for Sale | 219 | - 18.0% |
| Months Supply | 1.4 | - 6.7% |
| \$ Volume of Closed Sales (in millions) | \$101.1 | - 26.3% |

Market Activity



Historical Median Sales Price for Monroe County



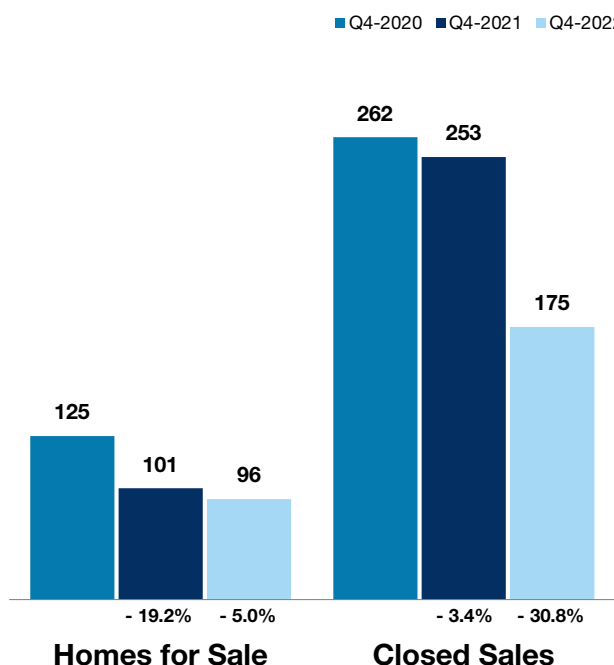
Monroe County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48110 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48117 | 18 | - 25.0% | 16 | - 27.3% | 24 | - 14.3% | \$231,950 | - 7.8% |
| 48131 | 24 | + 14.3% | 12 | - 61.3% | 13 | - 64.9% | \$301,000 | + 7.5% |
| 48133 | 18 | + 12.5% | 14 | - 39.1% | 14 | - 26.3% | \$190,750 | + 0.4% |
| 48140 | 9 | + 125.0% | 7 | + 75.0% | 9 | + 80.0% | \$195,000 | - 22.0% |
| 48144 | 25 | - 26.5% | 23 | - 45.2% | 27 | - 48.1% | \$265,000 | + 23.3% |
| 48145 | 7 | - 22.2% | 5 | 0.0% | 4 | - 50.0% | \$162,100 | - 46.9% |
| 48157 | 6 | + 20.0% | 6 | + 20.0% | 8 | + 60.0% | \$134,250 | - 15.6% |
| 48159 | 6 | - 25.0% | 4 | - 33.3% | 9 | + 50.0% | \$220,000 | - 4.3% |
| 48160 | 33 | - 38.9% | 39 | - 39.1% | 43 | - 33.8% | \$230,000 | - 11.5% |
| 48161 | 75 | - 27.2% | 65 | - 16.7% | 72 | - 30.1% | \$166,500 | + 6.1% |
| 48162 | 77 | - 38.4% | 77 | - 26.0% | 102 | - 16.4% | \$205,500 | + 6.1% |
| 48166 | 16 | - 20.0% | 29 | 0.0% | 29 | - 50.0% | \$280,000 | + 7.5% |
| 48177 | 1 | 0.0% | 0 | -- | 0 | -- | -- | -- |
| 48179 | 6 | - 33.3% | 4 | - 71.4% | 2 | - 83.3% | \$331,250 | + 78.6% |
| 48182 | 45 | - 15.1% | 45 | - 25.0% | 59 | - 33.0% | \$249,900 | + 3.9% |
| 49228 | 12 | - 14.3% | 15 | + 36.4% | 16 | + 6.7% | \$162,500 | - 11.0% |
| 49229 | 6 | - 25.0% | 6 | - 45.5% | 8 | - 11.1% | \$206,500 | - 24.9% |
| 49267 | 5 | - 37.5% | 8 | + 14.3% | 10 | + 66.7% | \$182,500 | - 33.6% |
| 49270 | 15 | + 36.4% | 17 | + 41.7% | 20 | + 25.0% | \$216,000 | + 8.0% |
| 49276 | 3 | + 200.0% | 2 | -- | 2 | -- | \$262,000 | -- |

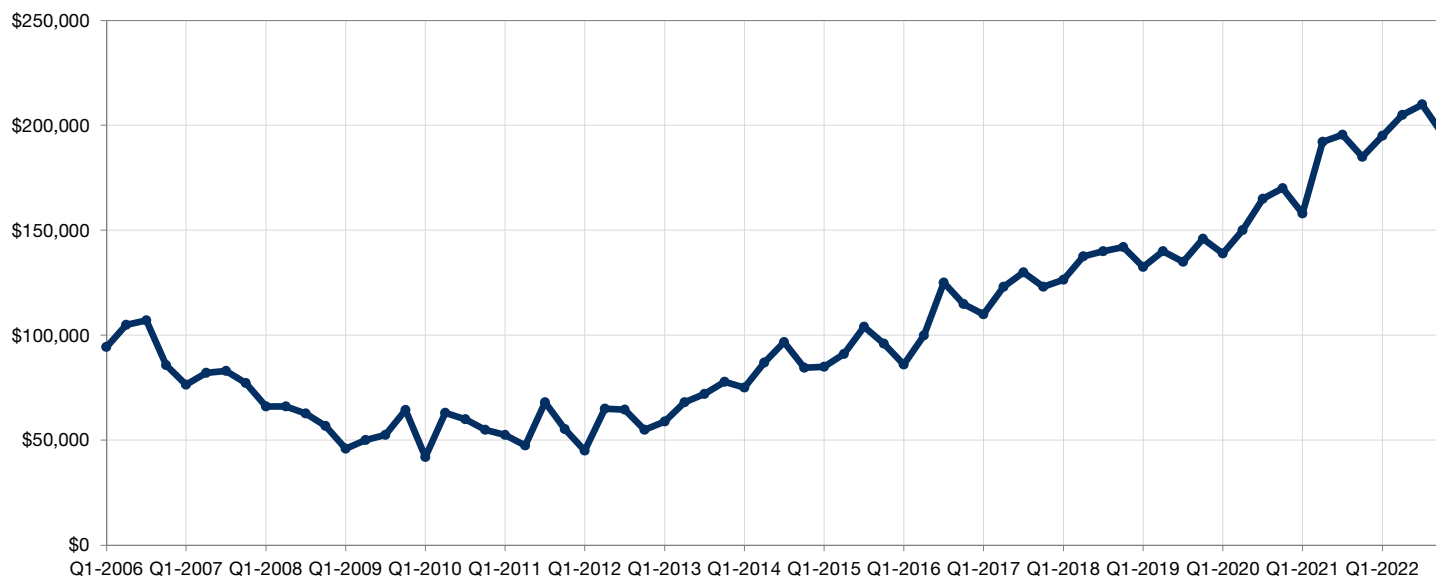
Montcalm County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 159 | - 19.7% |
| Pending Sales | 156 | - 23.9% |
| Closed Sales | 175 | - 30.8% |
| Days on Market | 32 | + 33.3% |
| Median Sales Price | \$196,000 | + 5.9% |
| Pct. of List Price Received | 97.2% | - 2.7% |
| Homes for Sale | 96 | - 5.0% |
| Months Supply | 1.4 | + 7.7% |
| \$ Volume of Closed Sales (in millions) | \$40.6 | - 20.0% |

Market Activity



Historical Median Sales Price for Montcalm County



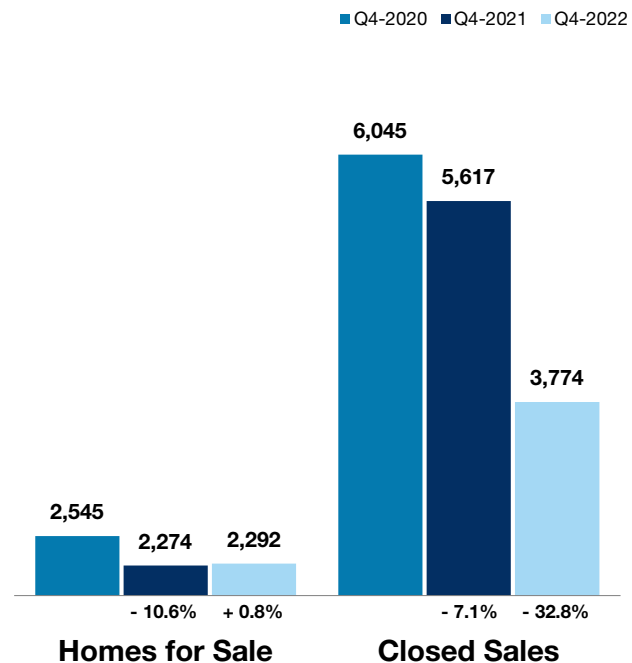
Montcalm County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48811 | 8 | - 11.1% | 8 | - 27.3% | 9 | + 80.0% | \$136,000 | + 13.3% |
| 48818 | 5 | - 44.4% | 6 | - 53.8% | 5 | - 61.5% | \$163,000 | - 7.9% |
| 48829 | 9 | + 12.5% | 6 | - 45.5% | 5 | - 16.7% | \$175,000 | + 20.7% |
| 48834 | 3 | - 25.0% | 4 | - 20.0% | 10 | + 42.9% | \$143,000 | - 47.0% |
| 48838 | 53 | - 5.4% | 56 | - 12.5% | 56 | - 39.1% | \$209,500 | + 6.9% |
| 48845 | 0 | -- | 2 | + 100.0% | 3 | -- | \$160,000 | -- |
| 48850 | 14 | - 33.3% | 11 | - 35.3% | 13 | - 59.4% | \$170,000 | - 2.6% |
| 48877 | 2 | - 50.0% | 2 | 0.0% | 3 | - 40.0% | \$143,000 | + 2.1% |
| 48884 | 5 | - 54.5% | 10 | - 9.1% | 14 | - 6.7% | \$174,500 | + 2.7% |
| 48885 | 4 | + 300.0% | 5 | + 400.0% | 5 | + 400.0% | \$224,000 | - 25.3% |
| 48886 | 4 | - 73.3% | 3 | - 83.3% | 6 | - 64.7% | \$253,950 | + 43.5% |
| 48888 | 11 | - 42.1% | 8 | - 63.6% | 10 | - 64.3% | \$193,500 | + 20.9% |
| 48891 | 6 | + 50.0% | 4 | 0.0% | 2 | - 60.0% | \$134,450 | - 1.1% |
| 49310 | 6 | 0.0% | 3 | - 50.0% | 2 | - 71.4% | \$450,000 | + 198.0% |
| 49322 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 49326 | 15 | + 87.5% | 12 | + 9.1% | 22 | + 37.5% | \$292,500 | + 96.6% |
| 49329 | 26 | - 21.2% | 26 | + 8.3% | 22 | - 35.3% | \$216,750 | + 5.0% |
| 49336 | 11 | 0.0% | 9 | - 35.7% | 10 | - 33.3% | \$252,450 | + 44.3% |
| 49337 | 39 | - 4.9% | 28 | - 12.5% | 46 | + 4.5% | \$224,500 | + 22.0% |
| 49339 | 10 | + 11.1% | 7 | + 133.3% | 9 | + 350.0% | \$246,000 | - 17.7% |
| 49343 | 18 | - 21.7% | 16 | - 36.0% | 15 | - 37.5% | \$255,000 | + 14.3% |
| 49347 | 2 | - 33.3% | 4 | + 33.3% | 4 | + 33.3% | \$242,450 | + 175.5% |

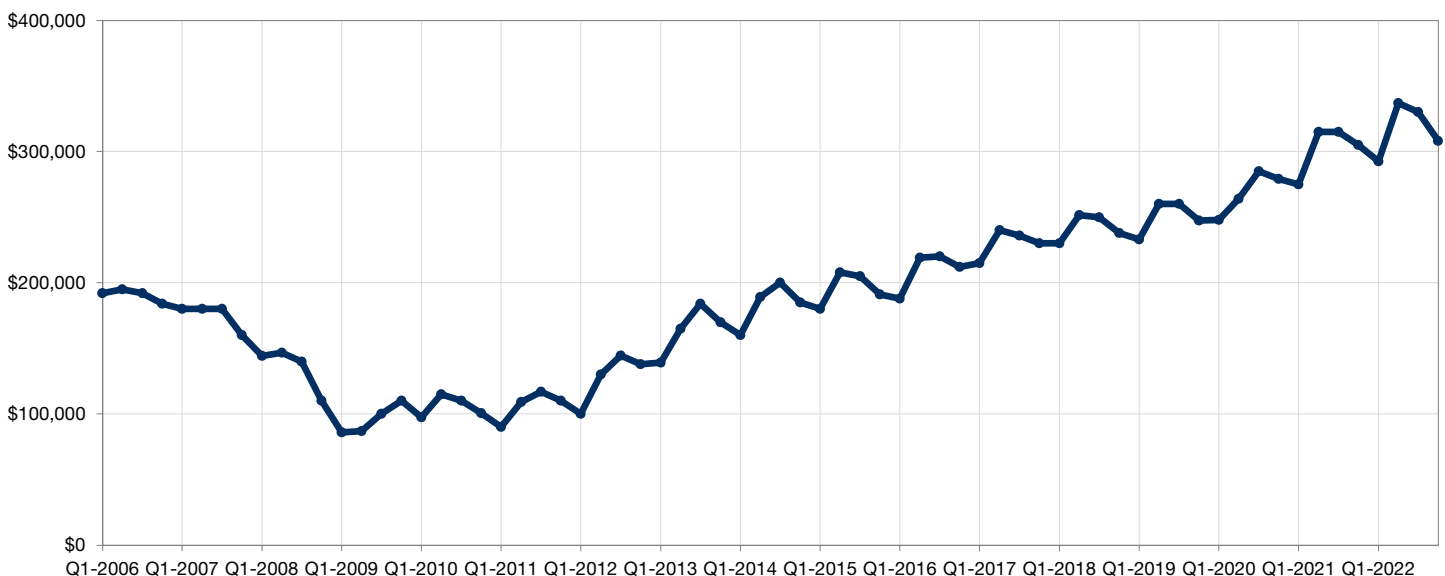
Oakland County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 4,101 | - 18.6% |
| Pending Sales | 3,244 | - 33.5% |
| Closed Sales | 3,774 | - 32.8% |
| Days on Market | 31 | + 19.2% |
| Median Sales Price | \$308,050 | + 1.0% |
| Pct. of List Price Received | 98.2% | - 1.4% |
| Homes for Sale | 2,292 | + 0.8% |
| Months Supply | 1.5 | + 15.4% |
| \$ Volume of Closed Sales (in millions) | \$1,411.2 | - 30.9% |

Market Activity



Historical Median Sales Price for Oakland County



Oakland County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48007 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48009 | 124 | - 40.7% | 78 | - 45.5% | 85 | - 44.1% | \$670,000 | + 11.7% |
| 48012 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48017 | 44 | - 8.3% | 51 | + 2.0% | 61 | - 1.6% | \$250,000 | + 0.8% |
| 48025 | 70 | - 18.6% | 37 | - 53.2% | 36 | - 56.6% | \$414,950 | - 9.8% |
| 48030 | 96 | - 13.5% | 62 | - 42.6% | 73 | - 35.4% | \$152,000 | + 2.0% |
| 48033 | 39 | - 18.8% | 25 | - 45.7% | 36 | - 39.0% | \$177,500 | - 9.0% |
| 48034 | 14 | - 50.0% | 14 | - 53.3% | 13 | - 58.1% | \$250,000 | + 7.3% |
| 48037 | 0 | -- | 0 | -- | 1 | -- | \$7,500 | -- |
| 48067 | 111 | - 49.8% | 110 | - 47.4% | 133 | - 39.0% | \$312,000 | + 5.8% |
| 48068 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48069 | 11 | - 21.4% | 7 | - 46.2% | 9 | - 50.0% | \$500,000 | + 25.0% |
| 48070 | 13 | - 23.5% | 16 | - 11.1% | 13 | - 50.0% | \$425,000 | + 16.9% |
| 48071 | 78 | - 38.6% | 68 | - 45.6% | 89 | - 33.1% | \$195,000 | + 12.1% |
| 48072 | 78 | - 20.4% | 64 | - 28.9% | 81 | - 33.6% | \$287,900 | + 10.0% |
| 48073 | 135 | - 35.1% | 121 | - 46.0% | 141 | - 44.3% | \$290,000 | + 4.3% |
| 48075 | 70 | - 7.9% | 49 | - 22.2% | 55 | - 16.7% | \$192,000 | + 2.4% |
| 48076 | 98 | - 8.4% | 87 | + 11.5% | 84 | - 5.6% | \$245,000 | + 4.5% |
| 48083 | 62 | - 7.5% | 37 | - 47.1% | 39 | - 57.1% | \$295,000 | + 5.4% |
| 48084 | 21 | - 52.3% | 22 | - 54.2% | 23 | - 54.0% | \$359,500 | + 13.8% |
| 48085 | 61 | - 25.6% | 47 | - 43.4% | 55 | - 50.0% | \$389,500 | + 9.3% |
| 48086 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48098 | 50 | - 18.0% | 40 | - 48.1% | 54 | - 44.3% | \$561,500 | + 22.1% |
| 48099 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48165 | 25 | + 8.7% | 13 | - 45.8% | 23 | - 28.1% | \$525,070 | + 34.6% |
| 48167 | 58 | - 22.7% | 54 | - 37.9% | 64 | - 39.0% | \$392,000 | + 4.5% |
| 48168 | 64 | - 12.3% | 60 | - 14.3% | 75 | - 13.8% | \$670,000 | + 36.7% |
| 48178 | 140 | - 11.9% | 100 | - 29.1% | 135 | - 18.7% | \$450,000 | + 15.2% |
| 48220 | 155 | - 4.9% | 105 | - 23.9% | 106 | - 29.8% | \$230,000 | + 0.9% |
| 48237 | 100 | + 5.3% | 72 | - 23.4% | 80 | - 20.0% | \$201,850 | - 4.0% |
| 48301 | 83 | + 23.9% | 36 | - 40.0% | 41 | - 35.9% | \$640,000 | + 2.2% |
| 48302 | 82 | - 31.1% | 52 | - 38.8% | 56 | - 42.3% | \$613,875 | + 14.3% |
| 48303 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48304 | 94 | - 15.3% | 62 | - 19.5% | 71 | - 22.8% | \$425,000 | + 2.0% |
| 48306 | 65 | - 30.1% | 46 | - 54.0% | 51 | - 56.8% | \$452,500 | - 9.0% |
| 48307 | 146 | - 13.1% | 121 | - 30.1% | 135 | - 24.6% | \$351,000 | + 3.2% |
| 48308 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48309 | 84 | - 20.8% | 77 | - 31.3% | 87 | - 31.0% | \$438,000 | + 13.4% |
| 48320 | 14 | - 56.3% | 12 | - 45.5% | 12 | - 50.0% | \$287,450 | + 11.0% |
| 48321 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48322 | 100 | - 18.7% | 83 | - 32.0% | 97 | - 31.7% | \$373,000 | + 8.9% |
| 48323 | 68 | + 7.9% | 52 | - 29.7% | 59 | - 22.4% | \$433,500 | + 8.4% |
| 48324 | 57 | - 3.4% | 50 | - 18.0% | 67 | - 16.3% | \$430,000 | + 4.4% |

Oakland County ZIP Codes Cont.

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48325 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48326 | 51 | - 10.5% | 39 | - 29.1% | 38 | - 45.7% | \$252,000 | + 16.7% |
| 48327 | 65 | - 33.0% | 72 | - 28.7% | 90 | - 19.6% | \$245,500 | + 7.3% |
| 48328 | 86 | - 25.9% | 84 | - 24.3% | 92 | - 24.6% | \$206,500 | + 3.3% |
| 48329 | 92 | - 17.1% | 69 | - 41.0% | 90 | - 28.6% | \$240,000 | + 2.7% |
| 48330 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48331 | 71 | + 12.7% | 70 | - 9.1% | 79 | - 20.2% | \$397,000 | + 3.1% |
| 48332 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48333 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48334 | 57 | - 9.5% | 50 | - 31.5% | 55 | - 32.1% | \$320,000 | + 4.9% |
| 48335 | 39 | + 11.4% | 29 | - 39.6% | 31 | - 50.0% | \$383,500 | + 17.6% |
| 48336 | 80 | - 25.2% | 53 | - 45.9% | 78 | - 31.6% | \$268,950 | + 11.1% |
| 48340 | 77 | + 26.2% | 56 | - 8.2% | 51 | - 16.4% | \$120,000 | + 17.6% |
| 48341 | 56 | - 18.8% | 52 | + 4.0% | 66 | + 32.0% | \$155,000 | + 22.8% |
| 48342 | 50 | - 2.0% | 44 | + 22.2% | 46 | + 43.8% | \$129,950 | + 18.1% |
| 48343 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48346 | 71 | - 13.4% | 67 | - 15.2% | 77 | - 15.4% | \$323,500 | + 6.1% |
| 48347 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48348 | 62 | - 16.2% | 58 | - 34.1% | 68 | - 38.2% | \$494,500 | + 14.2% |
| 48350 | 22 | - 15.4% | 13 | - 38.1% | 14 | - 41.7% | \$380,000 | + 6.4% |
| 48353 | 13 | - 48.0% | 12 | - 29.4% | 15 | - 11.8% | \$369,000 | + 1.1% |
| 48356 | 31 | 0.0% | 27 | - 12.9% | 28 | - 28.2% | \$275,000 | - 3.5% |
| 48357 | 22 | + 29.4% | 16 | - 30.4% | 15 | - 48.3% | \$349,000 | - 17.9% |
| 48359 | 21 | - 38.2% | 24 | - 38.5% | 32 | - 17.9% | \$399,025 | - 1.7% |
| 48360 | 23 | - 54.0% | 30 | - 46.4% | 42 | - 38.2% | \$379,500 | - 2.1% |
| 48361 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48362 | 70 | + 25.0% | 33 | - 40.0% | 35 | - 44.4% | \$330,000 | + 6.1% |
| 48363 | 36 | + 176.9% | 20 | + 11.1% | 17 | - 10.5% | \$669,900 | + 4.7% |
| 48366 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48367 | 11 | - 50.0% | 7 | - 63.2% | 8 | - 66.7% | \$435,000 | - 4.7% |
| 48370 | 4 | 0.0% | 2 | - 60.0% | 2 | - 66.7% | \$384,950 | - 6.9% |
| 48371 | 69 | - 33.0% | 55 | - 33.7% | 68 | - 32.7% | \$337,000 | + 0.6% |
| 48374 | 21 | - 46.2% | 27 | - 41.3% | 33 | - 47.6% | \$550,000 | - 5.0% |
| 48375 | 59 | - 16.9% | 44 | - 39.7% | 52 | - 44.7% | \$363,500 | - 0.4% |
| 48376 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48377 | 48 | - 12.7% | 36 | - 36.8% | 43 | - 32.8% | \$330,000 | + 3.9% |
| 48380 | 14 | - 22.2% | 23 | + 4.5% | 26 | - 3.7% | \$520,750 | - 18.5% |
| 48381 | 31 | - 35.4% | 39 | - 17.0% | 45 | - 10.0% | \$392,500 | + 14.8% |
| 48382 | 74 | + 2.8% | 53 | - 37.6% | 64 | - 45.8% | \$400,000 | - 1.1% |
| 48383 | 27 | - 34.1% | 26 | - 31.6% | 28 | - 24.3% | \$382,500 | + 25.4% |
| 48386 | 70 | + 9.4% | 50 | - 23.1% | 52 | - 40.9% | \$287,950 | - 14.6% |
| 48390 | 99 | + 13.8% | 82 | - 24.1% | 99 | - 14.7% | \$250,000 | - 3.8% |
| 48391 | 0 | -- | 0 | -- | 0 | -- | -- | -- |

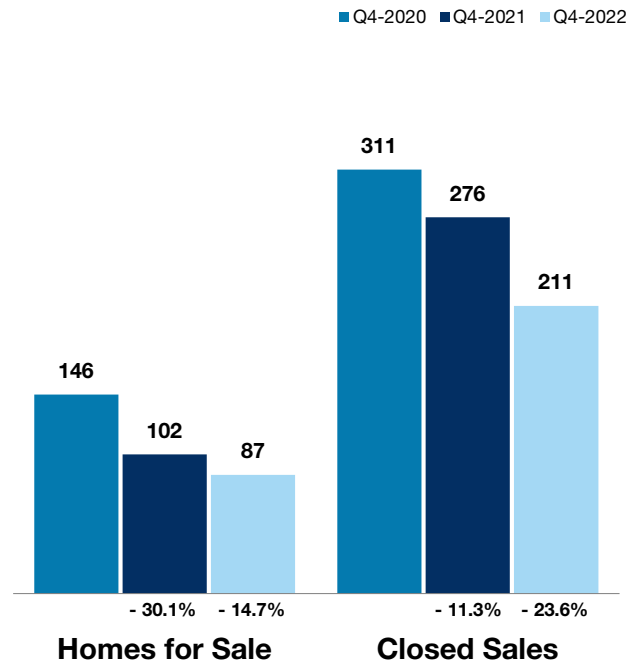
Oakland County ZIP Codes Cont.

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48393 | 36 | - 34.5% | 19 | - 56.8% | 32 | - 36.0% | \$385,000 | + 27.7% |
| 48428 | 6 | - 57.1% | 9 | - 25.0% | 11 | - 31.3% | \$360,000 | - 6.5% |
| 48430 | 123 | + 3.4% | 91 | - 32.1% | 99 | - 47.3% | \$286,000 | + 6.7% |
| 48438 | 21 | - 25.0% | 20 | - 20.0% | 23 | + 15.0% | \$301,000 | - 15.2% |
| 48439 | 172 | - 16.1% | 138 | - 35.8% | 164 | - 37.6% | \$241,000 | - 0.4% |
| 48442 | 41 | - 30.5% | 40 | - 38.5% | 56 | - 30.9% | \$269,950 | + 4.4% |
| 48455 | 28 | - 3.4% | 12 | - 53.8% | 14 | - 63.2% | \$553,750 | + 51.7% |
| 48462 | 34 | - 41.4% | 28 | - 37.8% | 41 | - 26.8% | \$375,000 | + 21.6% |

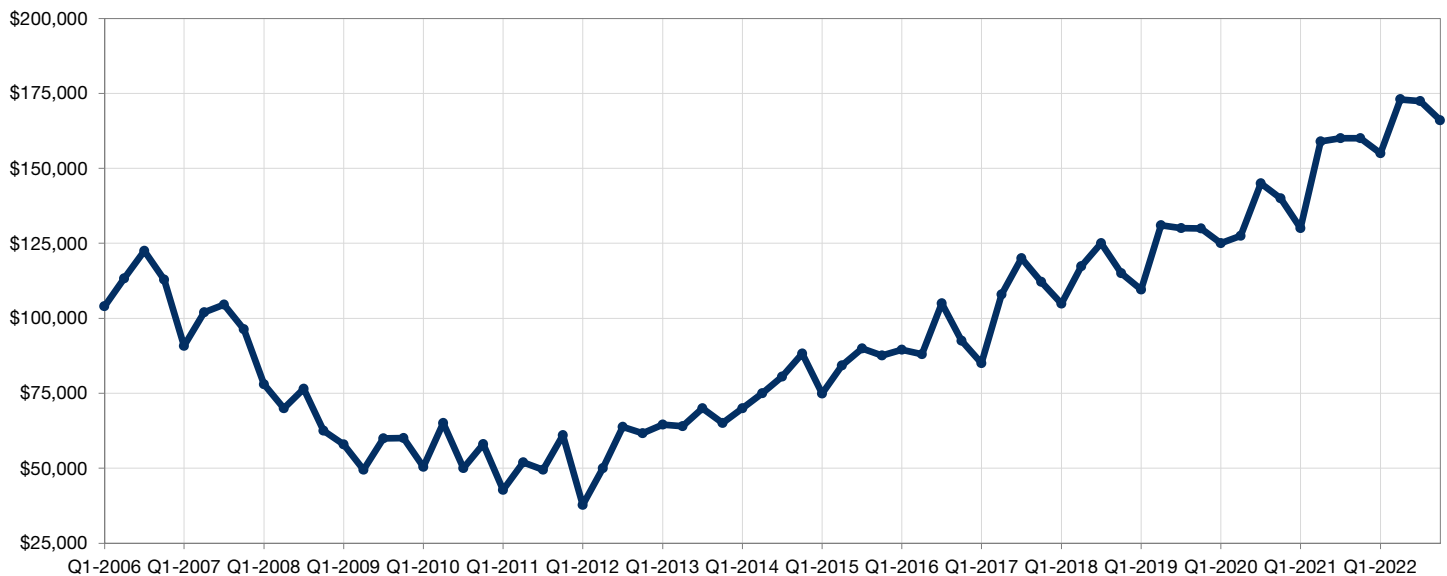
Shiawassee County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 177 | - 28.0% |
| Pending Sales | 171 | - 30.8% |
| Closed Sales | 211 | - 23.6% |
| Days on Market | 29 | + 20.8% |
| Median Sales Price | \$166,000 | + 3.8% |
| Pct. of List Price Received | 99.9% | - 0.2% |
| Homes for Sale | 87 | - 14.7% |
| Months Supply | 1.1 | - 8.3% |
| \$ Volume of Closed Sales (in millions) | \$41.2 | - 14.8% |

Market Activity



Historical Median Sales Price for Shiawassee County



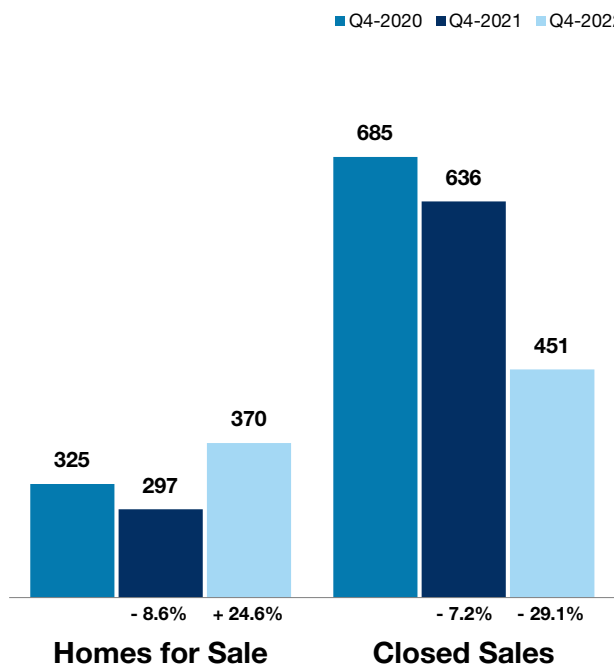
Shiawassee County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48414 | 8 | + 60.0% | 5 | + 25.0% | 4 | - 33.3% | \$242,500 | + 15.5% |
| 48418 | 7 | - 36.4% | 10 | - 28.6% | 8 | - 61.9% | \$263,750 | - 12.1% |
| 48429 | 27 | - 20.6% | 23 | - 32.4% | 29 | 0.0% | \$197,450 | + 19.7% |
| 48436 | 4 | - 60.0% | 11 | + 22.2% | 10 | - 23.1% | \$249,950 | - 16.9% |
| 48449 | 11 | - 21.4% | 3 | - 78.6% | 6 | - 45.5% | \$131,500 | - 18.1% |
| 48460 | 3 | - 66.7% | 5 | - 28.6% | 5 | - 16.7% | \$165,000 | - 6.4% |
| 48649 | 8 | + 700.0% | 9 | + 200.0% | 7 | + 75.0% | \$201,900 | + 50.1% |
| 48817 | 12 | - 29.4% | 10 | - 50.0% | 18 | - 10.0% | \$152,500 | - 23.8% |
| 48831 | 6 | - 25.0% | 4 | - 63.6% | 6 | - 40.0% | \$247,500 | + 52.8% |
| 48841 | 2 | -- | 3 | -- | 2 | + 100.0% | \$255,000 | - 16.4% |
| 48848 | 22 | 0.0% | 23 | + 4.5% | 25 | 0.0% | \$265,000 | + 26.2% |
| 48857 | 9 | - 30.8% | 9 | - 43.8% | 10 | - 33.3% | \$282,000 | + 15.1% |
| 48866 | 8 | - 11.1% | 10 | - 33.3% | 15 | - 25.0% | \$140,000 | - 20.7% |
| 48867 | 71 | - 25.3% | 70 | - 28.6% | 89 | - 30.5% | \$129,250 | - 0.6% |
| 48872 | 17 | - 43.3% | 18 | - 41.9% | 21 | - 40.0% | \$265,000 | + 27.7% |

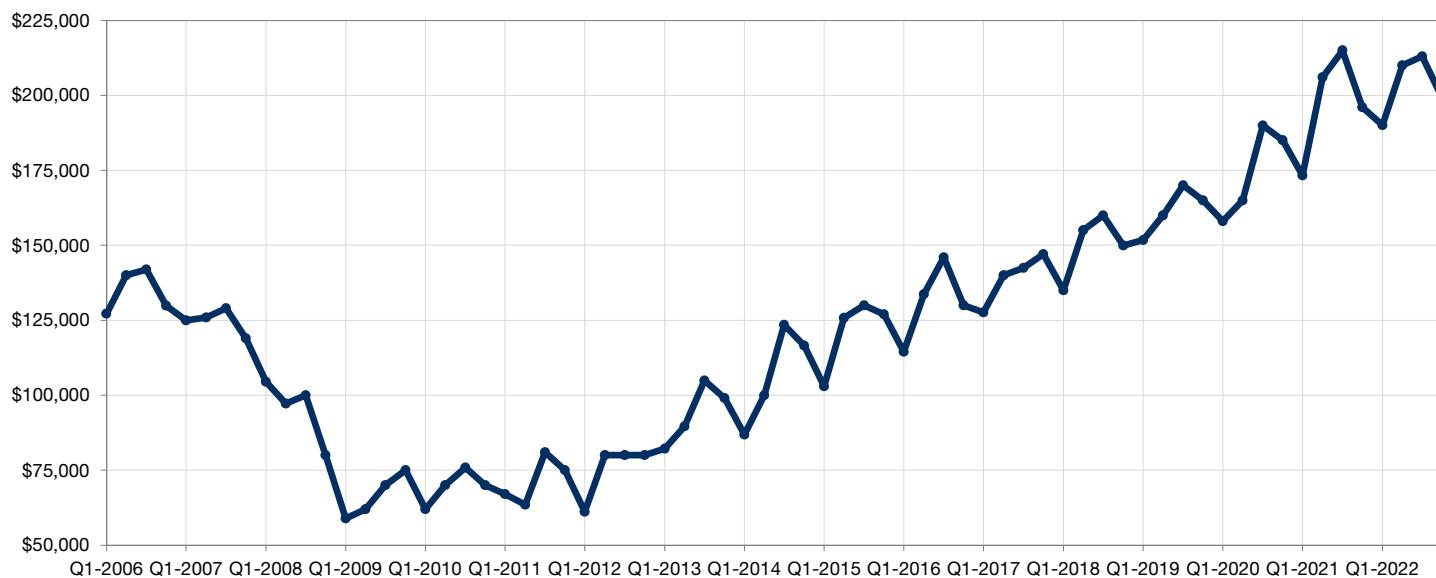
St. Clair County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 534 | - 2.0% |
| Pending Sales | 406 | - 22.2% |
| Closed Sales | 451 | - 29.1% |
| Days on Market | 35 | + 16.7% |
| Median Sales Price | \$198,950 | + 1.5% |
| Pct. of List Price Received | 97.1% | - 1.9% |
| Homes for Sale | 370 | + 24.6% |
| Months Supply | 2.1 | + 40.0% |
| \$ Volume of Closed Sales (in millions) | \$104.2 | - 29.0% |

Market Activity



Historical Median Sales Price for St. Clair County



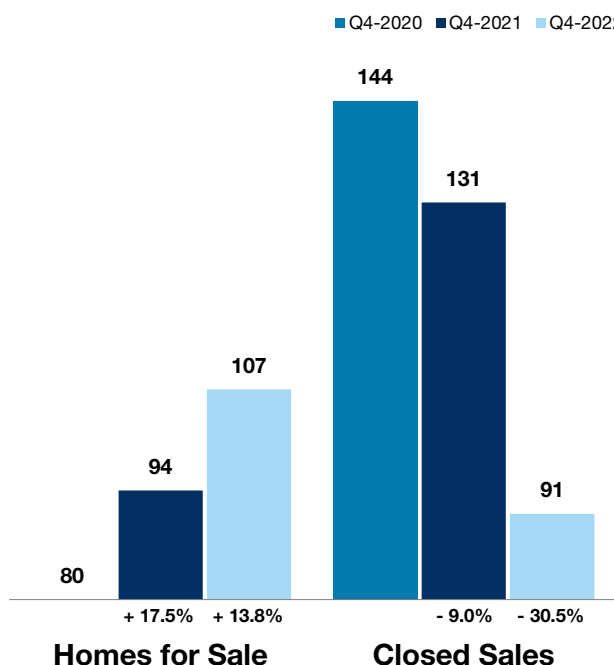
St. Clair County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48001 | 48 | - 18.6% | 30 | - 42.3% | 35 | - 42.6% | \$214,000 | - 13.6% |
| 48002 | 11 | + 120.0% | 5 | 0.0% | 8 | + 14.3% | \$343,500 | + 64.4% |
| 48004 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48005 | 9 | - 50.0% | 14 | - 17.6% | 20 | + 17.6% | \$357,500 | + 30.0% |
| 48006 | 5 | - 44.4% | 5 | - 50.0% | 6 | - 53.8% | \$310,000 | + 21.6% |
| 48014 | 8 | - 46.7% | 13 | + 18.2% | 16 | - 15.8% | \$192,500 | - 23.5% |
| 48022 | 7 | + 16.7% | 5 | 0.0% | 3 | - 25.0% | \$340,000 | + 6.3% |
| 48023 | 12 | - 7.7% | 8 | - 27.3% | 9 | - 10.0% | \$235,000 | - 8.4% |
| 48027 | 1 | - 85.7% | 3 | - 57.1% | 6 | - 25.0% | \$257,500 | - 18.3% |
| 48028 | 2 | - 84.6% | 1 | - 88.9% | 2 | - 71.4% | \$378,750 | + 51.5% |
| 48032 | 8 | + 14.3% | 5 | + 150.0% | 6 | + 100.0% | \$284,950 | + 9.6% |
| 48039 | 48 | + 65.5% | 32 | + 3.2% | 28 | - 9.7% | \$193,750 | + 21.1% |
| 48040 | 51 | + 21.4% | 39 | - 11.4% | 41 | - 30.5% | \$190,000 | + 6.1% |
| 48041 | 9 | - 43.8% | 7 | - 30.0% | 10 | - 9.1% | \$308,000 | + 6.6% |
| 48049 | 10 | - 9.1% | 8 | - 38.5% | 7 | - 66.7% | \$234,000 | - 10.0% |
| 48054 | 34 | + 61.9% | 17 | - 19.0% | 21 | - 30.0% | \$305,000 | - 17.8% |
| 48059 | 39 | - 13.3% | 35 | - 31.4% | 38 | - 11.6% | \$220,000 | - 4.3% |
| 48060 | 159 | - 3.6% | 126 | - 15.4% | 131 | - 23.4% | \$134,900 | - 3.6% |
| 48062 | 45 | + 55.2% | 39 | + 34.5% | 36 | + 56.5% | \$269,950 | + 12.5% |
| 48063 | 6 | + 20.0% | 5 | - 16.7% | 5 | - 54.5% | \$265,000 | - 23.2% |
| 48064 | 6 | + 50.0% | 6 | + 100.0% | 4 | - 33.3% | \$330,500 | + 12.2% |
| 48074 | 29 | + 20.8% | 18 | - 35.7% | 29 | - 34.1% | \$197,500 | + 2.6% |
| 48079 | 32 | - 13.5% | 28 | - 20.0% | 34 | - 37.0% | \$251,000 | + 3.0% |
| 48097 | 14 | - 12.5% | 12 | - 29.4% | 14 | - 41.7% | \$173,450 | - 2.3% |
| 48416 | 14 | + 40.0% | 10 | - 37.5% | 15 | - 28.6% | \$230,000 | 0.0% |
| 48444 | 36 | + 44.0% | 24 | - 14.3% | 27 | - 12.9% | \$225,000 | - 8.1% |

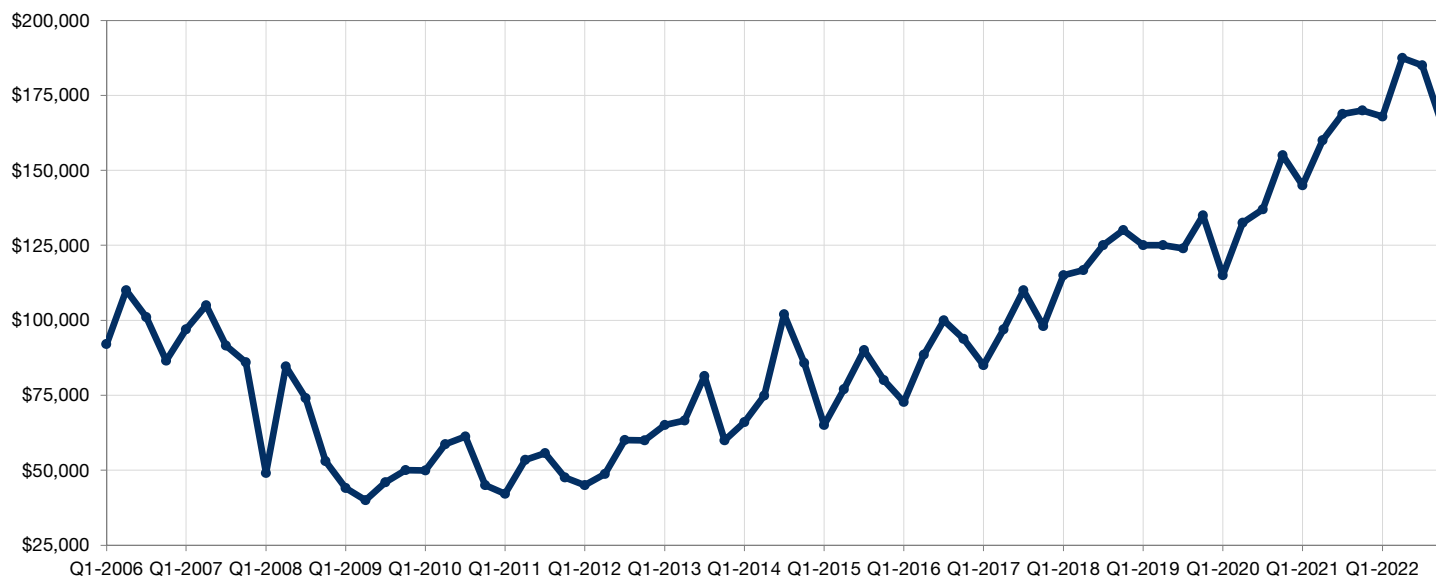
Sanilac County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 114 | + 21.3% |
| Pending Sales | 83 | - 19.4% |
| Closed Sales | 91 | - 30.5% |
| Days on Market | 49 | - 2.0% |
| Median Sales Price | \$164,950 | - 3.0% |
| Pct. of List Price Received | 96.0% | - 1.0% |
| Homes for Sale | 107 | + 13.8% |
| Months Supply | 3.4 | + 41.7% |
| \$ Volume of Closed Sales (in millions) | \$18.7 | - 33.3% |

Market Activity



Historical Median Sales Price for Sanilac County

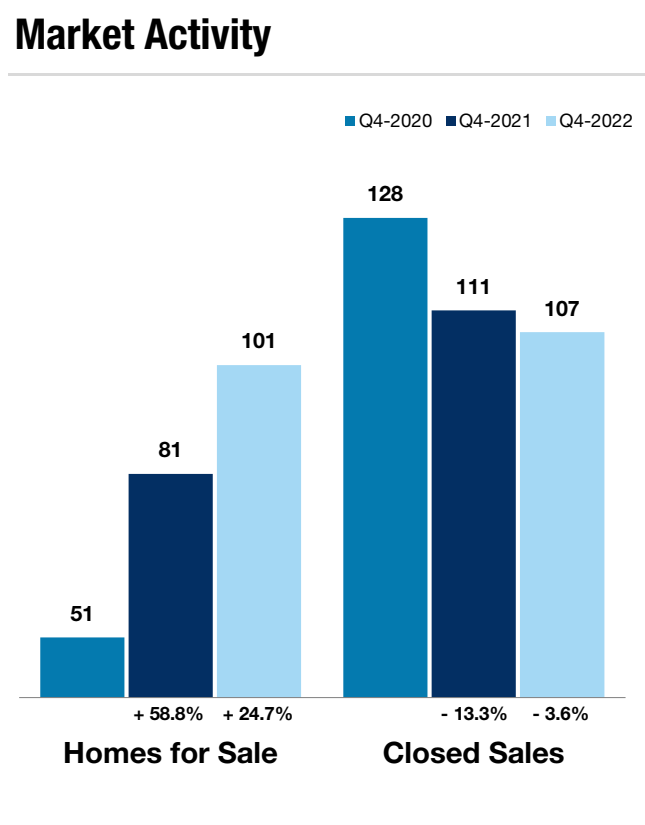


Sanilac County ZIP Codes

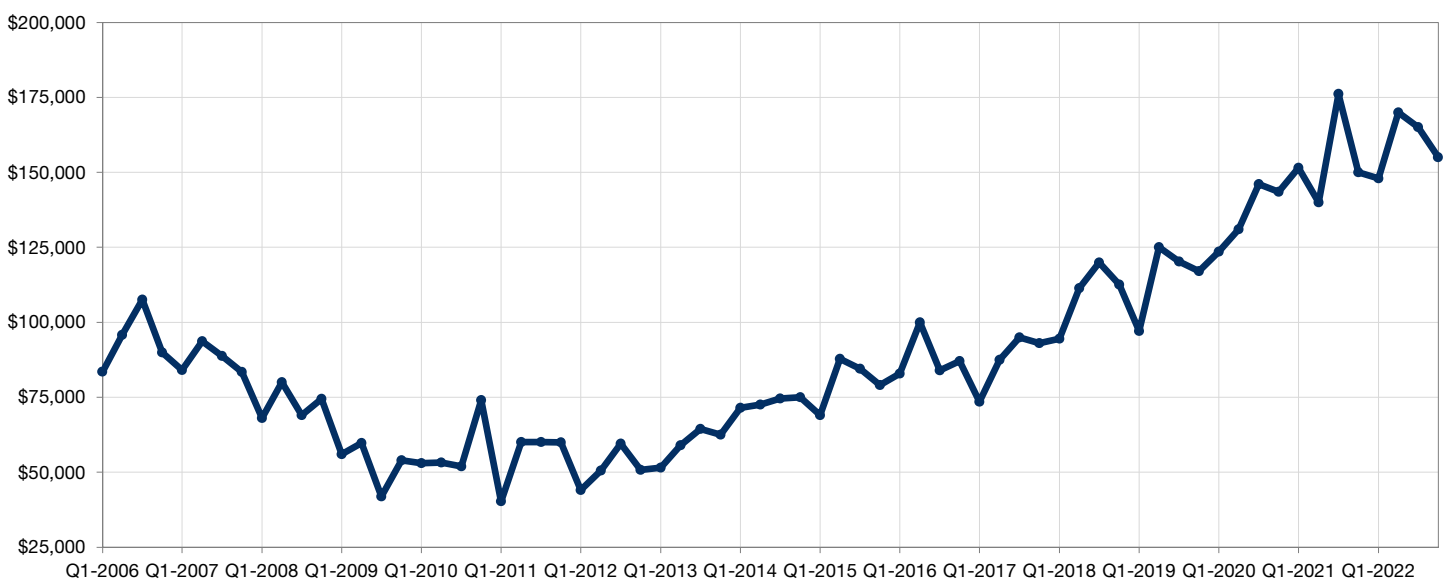
| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48032 | 8 | + 14.3% | 5 | + 150.0% | 6 | + 100.0% | \$284,950 | + 9.6% |
| 48097 | 14 | - 12.5% | 12 | - 29.4% | 14 | - 41.7% | \$173,450 | - 2.3% |
| 48401 | 5 | + 25.0% | 3 | + 200.0% | 6 | + 100.0% | \$244,000 | + 19.0% |
| 48410 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48416 | 14 | + 40.0% | 10 | - 37.5% | 15 | - 28.6% | \$230,000 | 0.0% |
| 48419 | 13 | + 333.3% | 6 | - 14.3% | 6 | - 14.3% | \$214,900 | + 26.4% |
| 48422 | 9 | - 18.2% | 11 | - 31.3% | 12 | - 33.3% | \$162,000 | - 6.1% |
| 48426 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48427 | 4 | - 20.0% | 2 | - 60.0% | 2 | - 60.0% | \$63,750 | - 36.3% |
| 48434 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48441 | 3 | - 25.0% | 4 | 0.0% | 5 | 0.0% | \$113,000 | + 3.2% |
| 48450 | 19 | - 34.5% | 17 | - 50.0% | 20 | - 55.6% | \$200,250 | + 14.4% |
| 48453 | 23 | + 64.3% | 16 | + 23.1% | 15 | 0.0% | \$162,500 | + 16.1% |
| 48454 | 4 | + 300.0% | 3 | + 50.0% | 1 | - 66.7% | \$109,000 | - 33.9% |
| 48456 | 0 | -- | 0 | -- | 1 | -- | \$120,000 | -- |
| 48465 | 1 | -- | 0 | -- | 0 | -- | -- | -- |
| 48466 | 6 | + 500.0% | 1 | -- | 2 | 0.0% | \$125,000 | - 20.0% |
| 48469 | 3 | 0.0% | 5 | - 37.5% | 6 | - 25.0% | \$380,700 | + 9.6% |
| 48470 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48471 | 11 | - 8.3% | 8 | + 33.3% | 6 | + 20.0% | \$128,000 | - 45.2% |
| 48472 | 0 | -- | 1 | - 50.0% | 1 | - 66.7% | \$102,500 | - 30.3% |
| 48475 | 1 | 0.0% | 0 | -- | 1 | - 50.0% | \$95,000 | - 85.3% |
| 48726 | 12 | + 20.0% | 9 | + 125.0% | 11 | + 450.0% | \$149,000 | - 11.0% |
| 48729 | 3 | + 200.0% | 2 | -- | 3 | -- | \$145,000 | -- |
| 48741 | 5 | + 66.7% | 0 | -- | 1 | - 80.0% | \$178,000 | - 31.5% |

Tuscola County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 120 | - 1.6% |
| Pending Sales | 87 | - 7.4% |
| Closed Sales | 107 | - 3.6% |
| Days on Market | 37 | + 37.0% |
| Median Sales Price | \$155,000 | + 3.3% |
| Pct. of List Price Received | 96.5% | - 2.3% |
| Homes for Sale | 101 | + 24.7% |
| Months Supply | 2.7 | + 17.4% |
| \$ Volume of Closed Sales (in millions) | \$17.5 | - 12.0% |



Historical Median Sales Price for Tuscola County



Tuscola County ZIP Codes

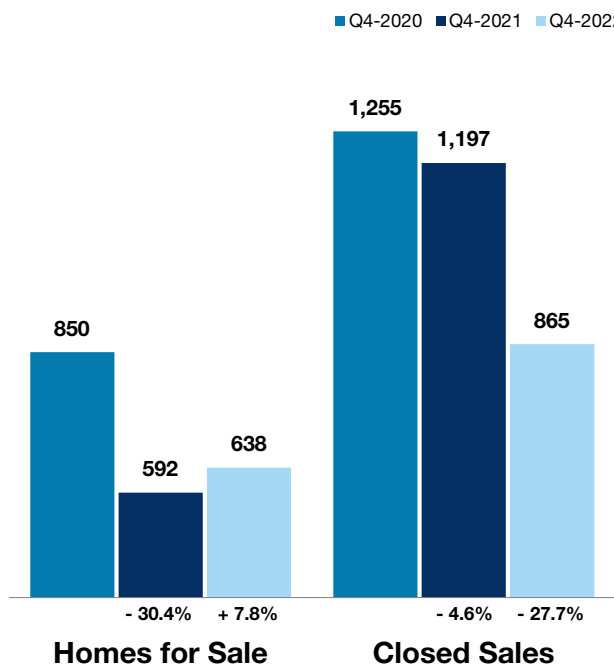
| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48415 | 19 | - 32.1% | 18 | - 25.0% | 27 | - 20.6% | \$225,000 | + 36.4% |
| 48420 | 57 | - 20.8% | 57 | - 8.1% | 68 | - 13.9% | \$173,500 | - 3.6% |
| 48426 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48435 | 6 | - 33.3% | 7 | 0.0% | 8 | + 33.3% | \$160,000 | + 1.6% |
| 48453 | 23 | + 64.3% | 16 | + 23.1% | 15 | 0.0% | \$162,500 | + 16.1% |
| 48454 | 4 | + 300.0% | 3 | + 50.0% | 1 | - 66.7% | \$109,000 | - 33.9% |
| 48464 | 9 | - 18.2% | 8 | - 27.3% | 8 | - 27.3% | \$166,000 | + 3.8% |
| 48701 | 1 | - 50.0% | 2 | 0.0% | 3 | + 200.0% | \$100,000 | - 42.2% |
| 48723 | 20 | + 5.3% | 8 | - 38.5% | 14 | - 12.5% | \$124,198 | - 4.8% |
| 48726 | 12 | + 20.0% | 9 | + 125.0% | 11 | + 450.0% | \$149,000 | - 11.0% |
| 48727 | 4 | 0.0% | 3 | - 40.0% | 2 | - 33.3% | \$172,400 | + 0.2% |
| 48729 | 3 | + 200.0% | 2 | -- | 3 | -- | \$145,000 | -- |
| 48733 | 5 | + 150.0% | 3 | + 200.0% | 3 | + 200.0% | \$170,000 | + 41.7% |
| 48734 | 8 | - 50.0% | 7 | - 74.1% | 10 | - 64.3% | \$266,100 | - 14.2% |
| 48735 | 0 | -- | 1 | -- | 2 | -- | \$112,450 | -- |
| 48736 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48741 | 5 | + 66.7% | 0 | -- | 1 | - 80.0% | \$178,000 | - 31.5% |
| 48744 | 15 | - 6.3% | 10 | - 28.6% | 14 | - 22.2% | \$163,600 | - 16.7% |
| 48746 | 23 | - 4.2% | 29 | + 52.6% | 33 | + 43.5% | \$205,000 | + 8.5% |
| 48757 | 7 | - 12.5% | 1 | - 85.7% | 2 | - 77.8% | \$252,000 | + 52.7% |
| 48758 | 2 | + 100.0% | 1 | 0.0% | 1 | 0.0% | \$150,000 | + 100.0% |
| 48759 | 3 | + 50.0% | 2 | + 100.0% | 2 | - 33.3% | \$82,000 | - 60.0% |
| 48760 | 6 | + 50.0% | 4 | 0.0% | 3 | - 57.1% | \$240,000 | + 71.2% |
| 48767 | 2 | - 33.3% | 0 | -- | 0 | -- | -- | -- |
| 48768 | 19 | - 42.4% | 16 | - 27.3% | 17 | - 34.6% | \$160,000 | + 8.1% |

Washtenaw County

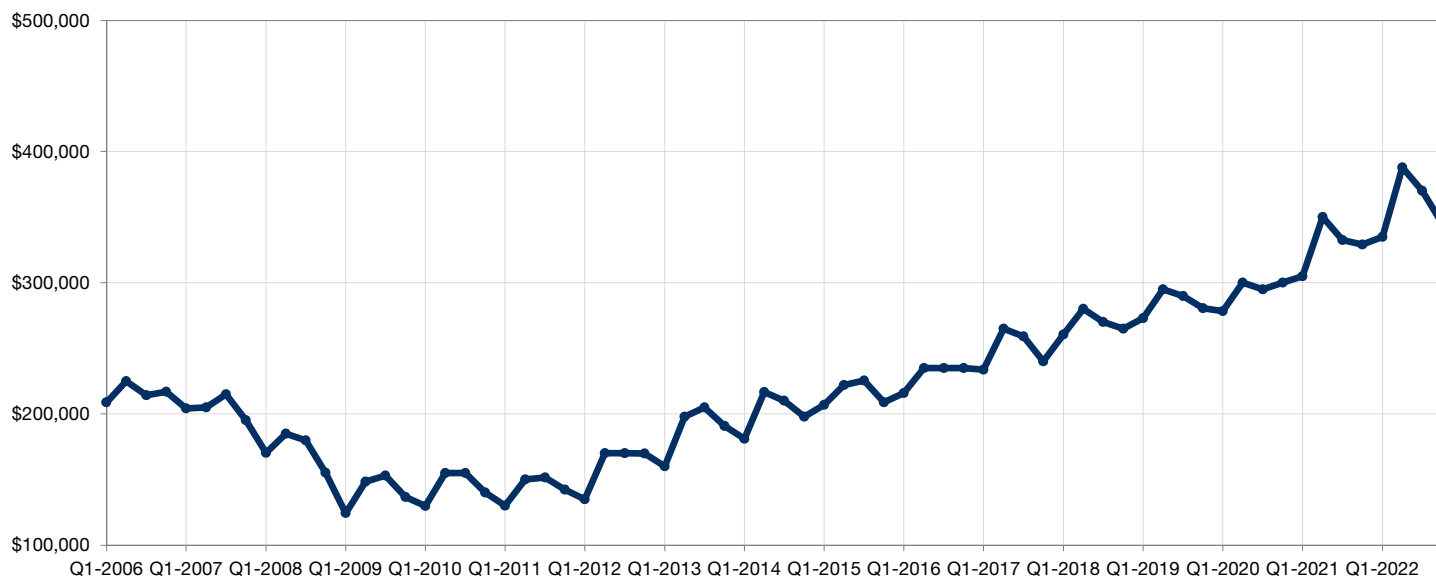
Key Metrics

| | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 750 | - 22.5% |
| Pending Sales | 785 | - 26.8% |
| Closed Sales | 865 | - 27.7% |
| Days on Market | 34 | + 21.4% |
| Median Sales Price | \$345,000 | + 4.8% |
| Pct. of List Price Received | 98.4% | - 1.7% |
| Homes for Sale | 638 | + 7.8% |
| Months Supply | 1.8 | + 28.6% |
| \$ Volume of Closed Sales (in millions) | \$348.7 | - 21.7% |

Market Activity



Historical Median Sales Price for Washtenaw County



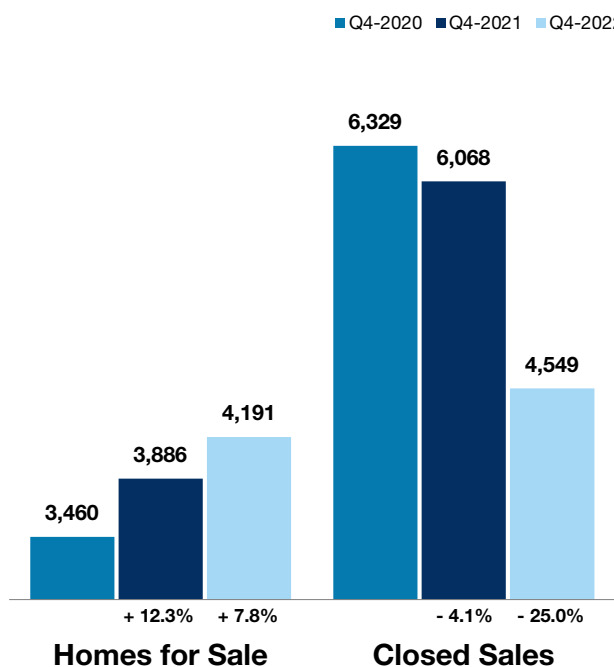
Washtenaw County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48103 | 111 | - 21.8% | 119 | - 41.1% | 133 | - 37.3% | \$460,000 | + 11.5% |
| 48104 | 68 | + 7.9% | 63 | - 4.5% | 66 | - 8.3% | \$541,500 | + 30.5% |
| 48105 | 69 | + 6.2% | 74 | - 7.5% | 82 | - 5.7% | \$500,000 | + 2.4% |
| 48108 | 50 | - 23.1% | 52 | - 24.6% | 72 | - 35.1% | \$349,000 | + 2.6% |
| 48109 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48118 | 24 | - 46.7% | 25 | - 46.8% | 30 | - 42.3% | \$360,000 | + 11.0% |
| 48130 | 36 | - 23.4% | 38 | - 34.5% | 39 | - 38.1% | \$419,000 | + 0.6% |
| 48137 | 10 | - 16.7% | 7 | - 53.3% | 6 | - 72.7% | \$192,750 | - 33.0% |
| 48158 | 13 | - 53.6% | 23 | - 28.1% | 22 | - 18.5% | \$270,500 | - 4.4% |
| 48160 | 33 | - 38.9% | 39 | - 39.1% | 43 | - 33.8% | \$230,000 | - 11.5% |
| 48167 | 58 | - 22.7% | 54 | - 37.9% | 64 | - 39.0% | \$392,000 | + 4.5% |
| 48168 | 64 | - 12.3% | 60 | - 14.3% | 75 | - 13.8% | \$670,000 | + 36.7% |
| 48169 | 53 | - 36.1% | 47 | - 43.4% | 46 | - 45.2% | \$340,000 | + 4.9% |
| 48170 | 141 | + 28.2% | 124 | - 6.8% | 133 | - 19.4% | \$400,000 | + 8.1% |
| 48175 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48176 | 64 | - 20.0% | 68 | - 24.4% | 75 | - 16.7% | \$429,000 | + 6.6% |
| 48178 | 140 | - 11.9% | 100 | - 29.1% | 135 | - 18.7% | \$450,000 | + 15.2% |
| 48189 | 44 | - 6.4% | 35 | - 25.5% | 40 | - 27.3% | \$297,500 | - 7.0% |
| 48190 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48191 | 8 | - 11.1% | 3 | - 50.0% | 6 | 0.0% | \$250,000 | - 20.6% |
| 48197 | 138 | - 22.0% | 157 | - 15.1% | 166 | - 21.0% | \$300,315 | + 4.6% |
| 48198 | 113 | - 25.7% | 104 | - 25.7% | 108 | - 34.9% | \$200,000 | + 14.3% |
| 49229 | 6 | - 25.0% | 6 | - 45.5% | 8 | - 11.1% | \$206,500 | - 24.9% |
| 49236 | 5 | - 66.7% | 5 | - 70.6% | 10 | - 47.4% | \$206,000 | + 0.5% |
| 49240 | 22 | - 37.1% | 16 | - 46.7% | 16 | - 46.7% | \$313,150 | - 0.9% |
| 49285 | 20 | - 16.7% | 13 | - 38.1% | 16 | - 33.3% | \$220,000 | - 5.8% |

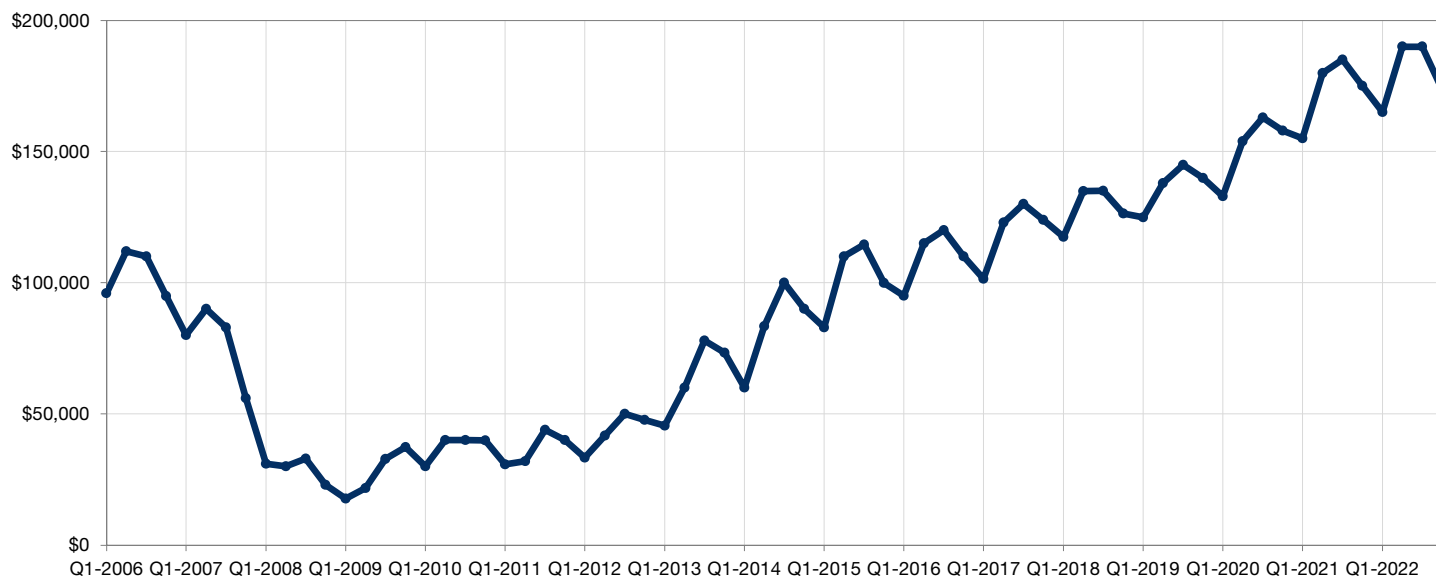
Wayne County

| Key Metrics | Q4-2022 | 1-Year Change |
|---|-----------|---------------|
| New Listings | 6,108 | - 6.0% |
| Pending Sales | 4,331 | - 18.2% |
| Closed Sales | 4,549 | - 25.0% |
| Days on Market | 32 | + 18.5% |
| Median Sales Price | \$173,500 | - 0.9% |
| Pct. of List Price Received | 97.5% | - 1.4% |
| Homes for Sale | 4,191 | + 7.8% |
| Months Supply | 2.4 | + 14.3% |
| \$ Volume of Closed Sales (in millions) | \$963.6 | - 25.2% |

Market Activity



Historical Median Sales Price for Wayne County



Wayne County ZIP Codes

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48101 | 90 | - 24.4% | 82 | - 35.9% | 92 | - 37.0% | \$175,000 | + 0.9% |
| 48111 | 100 | - 20.6% | 79 | - 36.3% | 87 | - 40.8% | \$250,000 | - 6.9% |
| 48120 | 8 | - 33.3% | 2 | - 83.3% | 3 | - 78.6% | \$230,000 | - 10.7% |
| 48122 | 34 | + 9.7% | 27 | + 17.4% | 28 | + 3.7% | \$127,500 | + 28.8% |
| 48124 | 155 | - 4.3% | 129 | - 22.8% | 147 | - 22.2% | \$185,000 | + 1.2% |
| 48125 | 100 | - 29.1% | 95 | - 19.5% | 100 | - 32.9% | \$136,000 | + 4.6% |
| 48126 | 95 | - 39.5% | 68 | - 40.4% | 63 | - 50.8% | \$196,000 | + 4.3% |
| 48127 | 132 | - 0.8% | 86 | - 34.4% | 88 | - 40.9% | \$212,600 | + 1.2% |
| 48128 | 51 | 0.0% | 40 | - 24.5% | 39 | - 40.9% | \$265,000 | + 2.3% |
| 48134 | 57 | + 5.6% | 50 | + 13.6% | 64 | + 12.3% | \$311,025 | + 13.1% |
| 48135 | 97 | - 29.7% | 85 | - 34.6% | 92 | - 37.4% | \$171,000 | + 3.6% |
| 48138 | 41 | - 2.4% | 39 | - 7.1% | 44 | - 22.8% | \$382,500 | + 3.9% |
| 48141 | 94 | - 9.6% | 77 | + 5.5% | 73 | + 10.6% | \$90,000 | + 5.9% |
| 48146 | 128 | - 21.5% | 92 | - 33.8% | 120 | - 26.4% | \$126,000 | - 3.0% |
| 48150 | 84 | - 34.9% | 82 | - 36.9% | 96 | - 39.2% | \$228,250 | + 1.8% |
| 48152 | 94 | - 21.0% | 99 | - 13.2% | 108 | - 23.4% | \$240,000 | + 6.2% |
| 48154 | 92 | - 29.2% | 93 | - 31.1% | 103 | - 36.4% | \$284,900 | + 3.6% |
| 48164 | 27 | 0.0% | 26 | - 21.2% | 23 | - 39.5% | \$249,900 | - 18.6% |
| 48166 | 16 | - 20.0% | 29 | 0.0% | 29 | - 50.0% | \$280,000 | + 7.5% |
| 48167 | 58 | - 22.7% | 54 | - 37.9% | 64 | - 39.0% | \$392,000 | + 4.5% |
| 48168 | 64 | - 12.3% | 60 | - 14.3% | 75 | - 13.8% | \$670,000 | + 36.7% |
| 48170 | 141 | + 28.2% | 124 | - 6.8% | 133 | - 19.4% | \$400,000 | + 8.1% |
| 48173 | 39 | + 8.3% | 28 | - 26.3% | 33 | - 19.5% | \$200,000 | - 7.0% |
| 48174 | 82 | - 25.5% | 75 | - 11.8% | 78 | - 16.1% | \$170,500 | - 5.3% |
| 48180 | 234 | - 0.4% | 195 | - 12.9% | 200 | - 20.0% | \$149,550 | + 3.1% |
| 48183 | 123 | - 12.1% | 122 | - 21.8% | 156 | - 20.4% | \$236,500 | + 15.4% |
| 48184 | 69 | - 14.8% | 60 | - 14.3% | 59 | - 18.1% | \$135,000 | - 3.6% |
| 48185 | 134 | - 23.4% | 110 | - 38.2% | 131 | - 37.6% | \$205,000 | + 10.8% |
| 48186 | 117 | - 15.8% | 127 | + 1.6% | 123 | - 21.2% | \$168,000 | + 1.8% |
| 48187 | 113 | - 26.6% | 118 | - 33.7% | 132 | - 39.4% | \$330,000 | - 0.1% |
| 48188 | 144 | - 17.7% | 133 | - 30.4% | 142 | - 35.7% | \$366,000 | + 6.1% |
| 48192 | 80 | - 1.2% | 57 | - 40.0% | 70 | - 34.6% | \$169,450 | + 7.4% |
| 48193 | 35 | - 16.7% | 33 | - 31.3% | 44 | - 35.3% | \$200,000 | + 6.4% |
| 48195 | 92 | + 4.5% | 77 | - 12.5% | 84 | - 17.6% | \$165,000 | + 5.8% |
| 48201 | 26 | - 33.3% | 5 | - 77.3% | 10 | - 60.0% | \$402,500 | - 10.2% |
| 48202 | 75 | + 15.4% | 30 | - 28.6% | 28 | - 31.7% | \$257,500 | - 0.9% |
| 48203 | 64 | - 13.5% | 29 | - 9.4% | 25 | - 32.4% | \$50,000 | 0.0% |
| 48204 | 107 | + 64.6% | 45 | + 21.6% | 40 | - 16.7% | \$50,250 | + 13.9% |
| 48205 | 157 | + 12.9% | 74 | + 39.6% | 67 | + 13.6% | \$48,000 | - 0.5% |
| 48206 | 101 | + 24.7% | 49 | + 28.9% | 45 | + 25.0% | \$120,000 | + 33.3% |
| 48207 | 62 | - 18.4% | 36 | - 28.0% | 29 | - 37.0% | \$150,000 | - 11.5% |
| 48208 | 22 | 0.0% | 11 | - 15.4% | 12 | - 7.7% | \$316,250 | + 91.7% |
| 48209 | 31 | 0.0% | 24 | + 9.1% | 23 | + 21.1% | \$144,900 | + 44.2% |

Wayne County ZIP Codes Cont.

| ZIP Code | New Listings | | Pending Sales | | Closed Sales | | Median Sales Price | |
|----------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------|---------------|
| | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change | Q4-2022 | 1-Year Change |
| 48210 | 28 | + 16.7% | 14 | + 27.3% | 17 | - 26.1% | \$76,000 | + 26.7% |
| 48211 | 10 | + 25.0% | 7 | - 22.2% | 4 | - 42.9% | \$44,500 | - 75.3% |
| 48212 | 102 | - 12.8% | 46 | - 39.5% | 47 | - 30.9% | \$165,000 | + 16.8% |
| 48213 | 42 | - 25.0% | 26 | + 4.0% | 23 | + 9.5% | \$52,000 | + 62.5% |
| 48214 | 104 | + 18.2% | 37 | - 17.8% | 38 | - 20.8% | \$84,500 | - 23.8% |
| 48215 | 35 | + 16.7% | 21 | + 40.0% | 20 | + 11.1% | \$169,450 | + 32.9% |
| 48216 | 20 | + 53.8% | 8 | 0.0% | 6 | - 40.0% | \$190,000 | - 36.9% |
| 48217 | 22 | + 214.3% | 14 | + 16.7% | 14 | + 27.3% | \$51,500 | - 1.0% |
| 48218 | 13 | - 56.7% | 14 | - 41.7% | 13 | - 48.0% | \$75,100 | + 43.0% |
| 48219 | 189 | + 23.5% | 121 | + 44.0% | 115 | + 6.5% | \$84,000 | + 1.8% |
| 48221 | 183 | - 9.4% | 116 | - 19.4% | 109 | - 28.3% | \$135,000 | - 7.7% |
| 48223 | 93 | + 47.6% | 56 | + 3.7% | 54 | - 23.9% | \$87,450 | - 11.7% |
| 48224 | 230 | + 0.9% | 123 | + 8.8% | 113 | - 4.2% | \$71,000 | - 6.3% |
| 48225 | 101 | - 12.9% | 61 | - 15.3% | 57 | - 28.8% | \$149,764 | - 2.3% |
| 48226 | 10 | - 41.2% | 4 | - 60.0% | 7 | - 41.7% | \$375,000 | + 35.8% |
| 48227 | 201 | + 40.6% | 104 | + 44.4% | 87 | + 4.8% | \$73,000 | - 2.7% |
| 48228 | 183 | - 10.3% | 96 | - 9.4% | 86 | - 24.6% | \$55,250 | - 12.6% |
| 48229 | 31 | + 19.2% | 30 | + 66.7% | 30 | + 15.4% | \$72,500 | + 4.1% |
| 48230 | 66 | - 21.4% | 40 | - 54.0% | 53 | - 41.1% | \$385,000 | - 7.2% |
| 48233 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48234 | 125 | + 34.4% | 60 | + 17.6% | 53 | - 11.7% | \$50,000 | - 9.1% |
| 48235 | 213 | + 34.8% | 96 | + 2.1% | 101 | 0.0% | \$115,000 | + 21.7% |
| 48236 | 136 | - 20.9% | 98 | - 34.2% | 117 | - 28.2% | \$320,000 | - 11.1% |
| 48238 | 139 | + 39.0% | 66 | + 29.4% | 62 | + 24.0% | \$51,000 | + 13.3% |
| 48239 | 150 | - 16.2% | 124 | - 19.0% | 130 | - 18.2% | \$159,000 | + 2.6% |
| 48240 | 76 | - 13.6% | 62 | - 26.2% | 65 | - 32.3% | \$135,000 | - 5.4% |
| 48242 | 0 | -- | 0 | -- | 0 | -- | -- | -- |
| 48243 | 0 | -- | 0 | -- | 0 | -- | -- | -- |