

## LCAR® Report

Covers Livingston County.

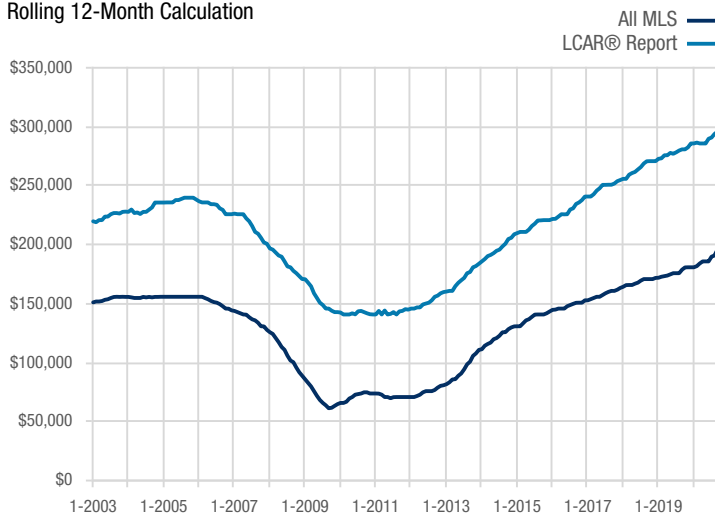
Residential Key Metrics	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	369	<b>306</b>	- 17.1%	3,475	<b>2,813</b>	- 19.1%
Pending Sales	226	<b>302</b>	+ 33.6%	2,250	<b>2,302</b>	+ 2.3%
Closed Sales	251	<b>305</b>	+ 21.5%	2,142	<b>2,082</b>	- 2.8%
Days on Market Until Sale	37	<b>32</b>	- 13.5%	39	<b>42</b>	+ 7.7%
Median Sales Price*	\$290,000	<b>\$307,500</b>	+ 6.0%	\$286,300	<b>\$300,000</b>	+ 4.8%
Average Sales Price*	\$316,845	<b>\$358,297</b>	+ 13.1%	\$314,007	<b>\$334,638</b>	+ 6.6%
Percent of List Price Received*	98.3%	<b>99.7%</b>	+ 1.4%	98.6%	<b>99.0%</b>	+ 0.4%
Inventory of Homes for Sale	840	<b>433</b>	- 48.5%	—	—	—
Months Supply of Inventory	3.6	<b>1.8</b>	- 50.0%	—	—	—

Condo Key Metrics	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	59	<b>53</b>	- 10.2%	440	<b>396</b>	- 10.0%
Pending Sales	38	<b>51</b>	+ 34.2%	313	<b>318</b>	+ 1.6%
Closed Sales	28	<b>44</b>	+ 57.1%	292	<b>277</b>	- 5.1%
Days on Market Until Sale	23	<b>71</b>	+ 208.7%	39	<b>52</b>	+ 33.3%
Median Sales Price*	\$216,200	<b>\$268,950</b>	+ 24.4%	\$199,900	<b>\$215,000</b>	+ 7.6%
Average Sales Price*	\$225,486	<b>\$254,789</b>	+ 13.0%	\$215,289	<b>\$224,965</b>	+ 4.5%
Percent of List Price Received*	98.5%	<b>98.7%</b>	+ 0.2%	98.5%	<b>98.4%</b>	- 0.1%
Inventory of Homes for Sale	110	<b>77</b>	- 30.0%	—	—	—
Months Supply of Inventory	3.4	<b>2.2</b>	- 35.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

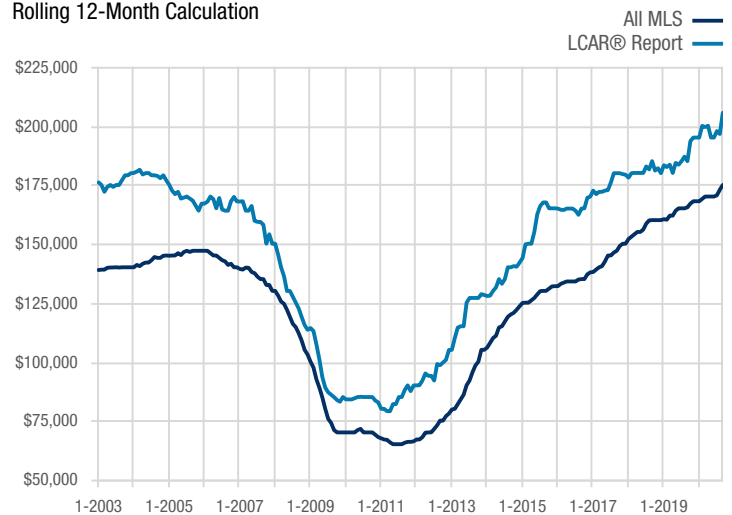
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.