

LCAR® Report

Covers Livingston County.

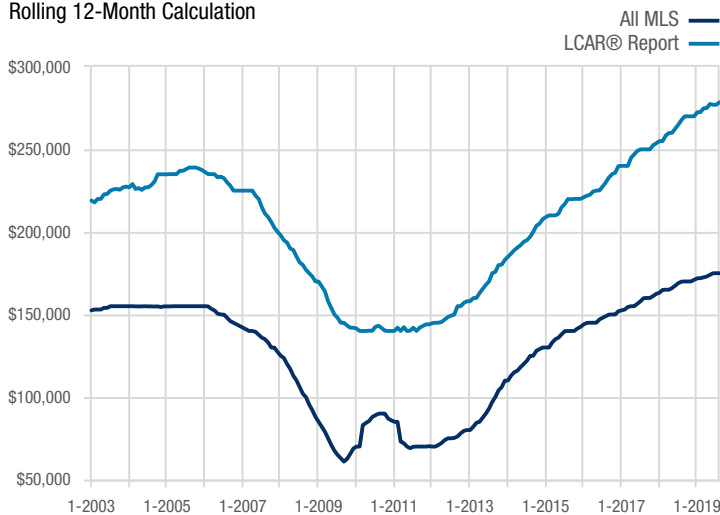
| Residential Key Metrics | August | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 8-2018 | Thru 8-2019 | % Change |
| New Listings | 506 | 420 | - 17.0% | 3,122 | 3,102 | - 0.6% |
| Pending Sales | 267 | 283 | + 6.0% | 1,965 | 2,047 | + 4.2% |
| Closed Sales | 287 | 296 | + 3.1% | 1,796 | 1,876 | + 4.5% |
| Days on Market Until Sale | 28 | 31 | + 10.7% | 36 | 40 | + 11.1% |
| Median Sales Price* | \$275,000 | \$290,000 | + 5.5% | \$272,500 | \$285,000 | + 4.6% |
| Average Sales Price* | \$315,835 | \$322,394 | + 2.1% | \$296,130 | \$312,397 | + 5.5% |
| Percent of List Price Received* | 98.4% | 98.7% | + 0.3% | 98.8% | 98.6% | - 0.2% |
| Inventory of Homes for Sale | 989 | 789 | - 20.2% | — | — | — |
| Months Supply of Inventory | 4.3 | 3.4 | - 20.9% | — | — | — |

| Condo Key Metrics | August | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 8-2018 | Thru 8-2019 | % Change |
| New Listings | 61 | 52 | - 14.8% | 401 | 375 | - 6.5% |
| Pending Sales | 47 | 33 | - 29.8% | 270 | 274 | + 1.5% |
| Closed Sales | 45 | 48 | + 6.7% | 242 | 258 | + 6.6% |
| Days on Market Until Sale | 24 | 34 | + 41.7% | 29 | 40 | + 37.9% |
| Median Sales Price* | \$183,500 | \$215,000 | + 17.2% | \$181,000 | \$195,000 | + 7.7% |
| Average Sales Price* | \$219,851 | \$220,360 | + 0.2% | \$203,610 | \$213,504 | + 4.9% |
| Percent of List Price Received* | 99.0% | 99.4% | + 0.4% | 99.3% | 98.4% | - 0.9% |
| Inventory of Homes for Sale | 117 | 94 | - 19.7% | — | — | — |
| Months Supply of Inventory | 3.8 | 2.9 | - 23.7% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

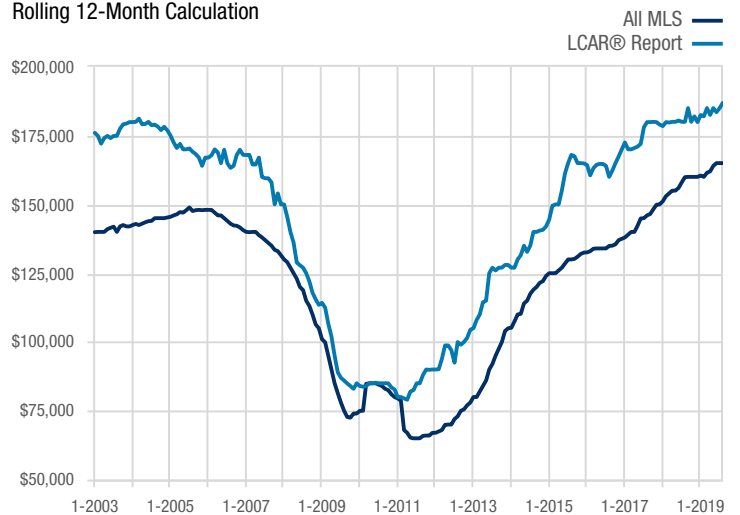
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.