Tuesday, July 07, 2015 9:15:56 AM

LCAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR JUNE

2015 REAL ESTATE MARKET TREND

| CATEG | LIST | INGS | PENI | TMC | SAL | EC. | EXPI | משם. | WITHE | דעוען ע כור | ВС | NM | ON-MA | RKET | SHORT | SALE |
|-------|------|------|------|------|------|------|------|------|-------|-------------|------|------|-------|------|-------|------|
| ORY | RECE | IVED | PENL | TING | SAL | EO | EVEI | .KED | MIIUL | MAMN | БС |)IvI | LIST | INGS | LIST | INGS |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| RES | 562 | 574 | 409 | 368 | 294 | 288 | 43 | 56 | 141 | 128 | 66 | 69 | 1041 | 1052 | 15 | 21 |
| CND | 76 | 46 | 60 | 40 | 54 | 44 | 5 | 6 | 11 | 11 | 9 | 10 | 117 | 80 | 0 | 0 |
| MUL | 5 | 7 | 1 | 2 | 2 | 1 | 0 | 0 | 3 | 1 | 0 | 1 | 10 | 13 | 0 | 0 |
| VAC | 65 | 102 | 44 | 30 | 32 | 30 | 18 | 50 | 26 | 50 | 4 | 3 | 916 | 868 | 2 | 5 |
| COM | 11 | 14 | 3 | 2 | 3 | 0 | 3 | 9 | 5 | 4 | 0 | 1 | 108 | 110 | 0 | 0 |
| Total | 719 | 743 | 517 | 442 | 385 | 363 | 69 | 121 | 186 | 194 | 79 | 84 | 2192 | 2123 | 17 | 26 |

| CATEG | LISTING | G VOLUME nal List Price) | SALES (Based on Sale \$1. | | MEDIAN S (Based on Sale \$1. | AVG DOM (Closed Sales) | |
|-------|---------------|-----------------------------|---------------------------------|--------------|------------------------------------|---------------------------|------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 |
| RES | \$160,820,941 | \$158,509,947 | \$73,180,098 | \$65,449,495 | \$225,750 | \$209,000 | 50 |
| CND | \$13,917,000 | \$5,352,500 | \$9,493,352 | \$6,437,504 | \$170,000 | \$142,711 | 47 |
| MUL | \$1,091,900 | \$1,321,600 | \$330,000 | \$119,000 | \$165,000 | \$119,000 | 18 |
| VAC | \$9,398,700 | \$10,896,384 | \$2,111,210 | \$1,949,350 | \$45,000 | \$47,500 | 171 |
| COM | \$3,348,700 | \$1,810,516 | \$652,500 | \$ | \$125,000 | \$ | 146 |
| Total | \$188,577,241 | \$177,890,947 | \$85,767,160 | \$73,955,349 | | | |

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LCAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR JUNE

2015 REAL ESTATE MARKET TREND

| MONTH | LISTINGS | | | | SALES | | SALES VOLUME | | | | | |
|----------|----------|------|------|------|-------|-------|---------------|---------------|------|--|--|--|
| | 2015 | 2014 | DIFF | 2015 | 2014 | DIFF | 2015 | 2014 | DIFF | | | |
| January | 328 | 264 | 24.2 | 150 | 175 | -14.3 | \$31,185,171 | \$34,391,679 | -9.3 | | | |
| February | 311 | 283 | 9.9 | 159 | 165 | -3.6 | \$36,972,667 | \$32,467,631 | 13.9 | | | |
| March | 466 | 410 | 13.7 | 231 | 188 | 22.9 | \$50,872,776 | \$40,403,977 | 25.9 | | | |
| April | 614 | 542 | 13.3 | 236 | 246 | -4.1 | \$49,962,396 | \$54,174,465 | -7.8 | | | |
| May | 610 | 622 | -1.9 | 295 | 269 | 9.7 | \$72,220,838 | \$58,417,458 | 23.6 | | | |
| June | 638 | 620 | 2.9 | 348 | 332 | 4.8 | \$82,673,450 | \$71,886,999 | 15.0 | | | |
| Total | 2967 | 2741 | 8.2 | 1419 | 1375 | 3.2 | \$323,887,298 | \$291,742,209 | 11.0 | | | |

| MONTH | MEDI <i>I</i> | AN SALE PRICE | | AVG SAL | E PRICE | AVG DOM & YTD TOTAL AVERAGE | | | |
|----------|---------------|---------------|------|-----------|-----------|-----------------------------|------|--|--|
| | 2015 | 2014 | DIFF | 2015 | 2014 | 2015 | 2014 | | |
| January | \$190,000 | \$179,200 | 6.0 | \$207,901 | \$196,524 | 68 | 79 | | |
| February | \$209,000 | \$179,500 | 16.4 | \$232,533 | \$196,774 | 77 | 77 | | |
| March | \$200,000 | \$185,925 | 7.6 | \$220,228 | \$214,915 | 77 | 68 | | |
| April | \$199,950 | \$202,950 | -1.5 | \$211,705 | \$220,221 | 66 | 80 | | |
| May | \$215,000 | \$197,950 | 8.6 | \$244,816 | \$217,165 | 51 | 59 | | |
| June | \$216,050 | \$199,400 | 8.4 | \$237,567 | \$216,527 | 49 | 55 | | |
| Average | \$205,000 | \$190,821 | 7.4 | \$225,792 | \$210,354 | 64.7 | 69.7 | | |

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LCAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR JUNE

2015 REAL ESTATE MARKET TREND YTD AVG PRICE RANGE LOW PRICE RANGE HIGH YTD VOLUME SALES DOM \$1 \$1 0 \$ \$2 \$1,999 0 \$ 0 \$2,000 \$14,999 0 \$ 0 0 \$15,000 \$19,999 \$ 0 \$20,000 \$29,999 2 \$56,000 49 \$30,000 \$39,999 6 \$203,000 18 \$40,000 \$49,999 7 \$315,589 50

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LCAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR JUNE

2015 REAL ESTATE MARKET TREND

| | | # OF LISTIN | GS RECEIVED | # OF | SALES | SALES | VOLUME | MEDIAN SA | ALE PRICE | AVG I | MOC |
|------|--------------------|-------------|-------------|-------|-------|--------------|--------------|-----------|-----------|-------|-----|
| AREA | AREA NAME | MONTH | YTD | MONTH | YTD | MONTH | YTD | MONTH | YTD | MONTH | YTD |
| 1121 | BRIGHTON CITY | 24 | 133 | 15 | 73 | \$3,096,560 | \$13,177,460 | \$196,000 | \$170,000 | 45 | 39 |
| 1122 | BRIGHTON TOWNSHIP | 61 | 293 | 28 | 130 | \$8,872,730 | \$36,576,741 | \$314,750 | \$286,750 | 51 | 57 |
| 1021 | COHOCTAH TOWNSHIP | 5 | 39 | 4 | 25 | \$804,580 | \$3,929,302 | \$181,950 | \$138,500 | 60 | 69 |
| 1011 | CONWAY TOWNSHIP | 12 | 48 | 8 | 26 | \$1,583,800 | \$4,468,250 | \$195,000 | \$168,950 | 47 | 57 |
| 1031 | DEERFIELD TOWNSHIP | 8 | 45 | 3 | 19 | \$643,500 | \$4,109,750 | \$247,500 | \$191,000 | 30 | 37 |
| 1052 | FOWLERVILLE VLG | 9 | 34 | 5 | 19 | \$624,150 | \$2,307,249 | \$90,000 | \$105,000 | 74 | 84 |
| 1111 | GENOA TOWNSHIP | 73 | 370 | 45 | 170 | \$11,816,590 | \$45,648,710 | \$226,000 | \$239,450 | 38 | 54 |
| 1161 | GREEN OAK TOWNSHIP | 41 | 263 | 35 | 138 | \$8,990,020 | \$36,303,521 | \$234,000 | \$244,950 | 45 | 68 |
| 1171 | GREGORY | 0 | 0 | 0 | 0 | \$ | \$ | n/a | n/a | n/a | n/a |
| 1151 | HAMBURG TOWNSHIP | 109 | 381 | 42 | 163 | \$11,396,166 | \$38,270,748 | \$247,000 | \$219,000 | 44 | 67 |
| 1051 | HANDY TWP | 15 | 66 | 7 | 31 | \$1,119,905 | \$4,977,475 | \$165,000 | \$161,970 | 106 | 160 |
| 1081 | HARTLAND TOWNSHIP | 50 | 212 | 19 | 91 | \$4,793,300 | \$23,631,780 | \$215,000 | \$227,500 | 27 | 46 |
| 1061 | HOWELL CITY | 35 | 157 | 16 | 76 | \$2,551,500 | \$12,823,430 | \$148,500 | \$169,057 | 40 | 48 |
| 1062 | HOWELL TOWNSHIP | 36 | 143 | 19 | 79 | \$3,644,525 | \$13,640,054 | \$189,125 | \$173,000 | 51 | 56 |
| 1091 | IOSCO TOWNSHIP | 7 | 34 | 8 | 21 | \$1,664,400 | \$3,995,700 | \$209,700 | \$180,000 | 41 | 55 |
| 1101 | MARION TOWNSHIP | 42 | 190 | 25 | 88 | \$5,749,641 | \$19,240,427 | \$222,500 | \$220,250 | 47 | 58 |
| 1071 | OCEOLA TOWNSHIP | 43 | 226 | 36 | 131 | \$8,783,103 | \$29,827,974 | \$237,450 | \$220,000 | 58 | 60 |
| 1142 | PINCKNEY VLG | 1 | 41 | 10 | 25 | \$1,680,580 | \$4,132,942 | \$169,000 | \$167,840 | 38 | 29 |
| 1141 | PUTNAM TWP | 32 | 98 | 7 | 44 | \$1,158,000 | \$10,652,790 | \$179,500 | \$221,000 | 115 | 102 |
| 1041 | TYRONE TOWNSHIP | 25 | 132 | 11 | 46 | \$3,022,500 | \$12,180,819 | \$225,000 | \$240,000 | 90 | 102 |
| 1131 | UNADILLA TOWNSHIP | 10 | 59 | 5 | 23 | \$677,900 | \$3,797,175 | \$168,000 | \$175,000 | 35 | 72 |

| | | CAS | H SALES | CC | ONV SALES | C'. | TEM SALES | | EXCHG | | FHA | | LC | | OTHER | | VA SALES |
|------|--------------------|-----|---------|-----|-----------|-----|-----------|-----|-------|-----|-----|-----|-----|-----|-------|-----|----------|
| AREA | AREA NAME | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD | MTD | YTD |
| 1121 | BRIGHTON CITY | 3 | 2 | 8 | 34 | 0 | 1 | 0 | 0 | 2 | 8 | 1 | 1 | 0 | 1 | 1 | 1 |
| 1122 | BRIGHTON TOWNSHIP | 1 | 10 | 17 | 68 | 0 | 1 | 0 | 0 | 2 | 15 | 0 | 1 | 0 | 4 | 3 | 10 |
| 1021 | COHOCTAH TOWNSHIP | 1 | 4 | 0 | 9 | 1 | 1 | 0 | 0 | 1 | 5 | 0 | 0 | 0 | 1 | 0 | 0 |
| 1011 | CONWAY TOWNSHIP | 1 | 4 | 3 | 9 | 0 | 0 | 0 | 0 | 3 | 8 | 0 | 0 | 0 | 0 | 0 | 1 |
| 1031 | DEERFIELD TOWNSHIP | 1 | 5 | 1 | 11 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 2 |
| 1052 | FOWLERVILLE VLG | 1 | 7 | 0 | 5 | 0 | 0 | 0 | 0 | 1 | 3 | 0 | 0 | 0 | 0 | 1 | 1 |
| 1111 | GENOA TOWNSHIP | 3 | 8 | 29 | 110 | 0 | 1 | 0 | 0 | 2 | 1 | 0 | 0 | 1 | 5 | 1 | 4 |
| 1161 | GREEN OAK TOWNSHIP | 3 | 7 | 16 | 76 | 0 | 0 | 0 | 0 | 5 | 1 | 0 | 2 | 0 | 2 | 0 | 2 |
| 1171 | GREGORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1151 | HAMBURG TOWNSHIP | 2 | 9 | 27 | 103 | 0 | 0 | 0 | 0 | 5 | 20 | 0 | 2 | 2 | 3 | 1 | 6 |
| 1051 | HANDY TWP | 2 | 13 | 2 | 8 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 1 | 2 | 3 |
| 1081 | HARTLAND TOWNSHIP | 1 | 4 | 13 | 58 | 0 | 0 | 0 | 0 | 3 | 11 | 0 | 1 | 0 | 1 | 1 | 4 |
| 1061 | HOWELL CITY | 2 | 9 | 6 | 35 | 1 | 1 | 0 | 0 | 2 | 1 | 0 | 1 | 0 | 0 | 1 | 2 |
| 1062 | HOWELL TOWNSHIP | 2 | 14 | 9 | 37 | 0 | 0 | 0 | 0 | 3 | 11 | 0 | 0 | 0 | 4 | 2 | 4 |
| 1091 | IOSCO TOWNSHIP | 3 | 5 | 2 | 2 | 0 | 0 | 0 | 0 | 1 | 7 | 0 | 0 | 1 | 1 | 0 | 4 |
| 1101 | MARION TOWNSHIP | 2 | 6 | 8 | 46 | 0 | 1 | 0 | 0 | 8 | 14 | 0 | 0 | 0 | 2 | 2 | 2 |
| 1071 | OCEOLA TOWNSHIP | 2 | 13 | 26 | 75 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 1 | 2 | 1 | 3 |
| 1142 | PINCKNEY VLG | 1 | 2 | 4 | 10 | 0 | 0 | 0 | 0 | 2 | 7 | 0 | 0 | 1 | 3 | 2 | 2 |
| 1141 | PUTNAM TWP | 2 | 2 | 2 | 23 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 2 | 1 | 1 | 0 | 2 |

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Tuesday, July 07, 2015 9:15:56 AM

| AREA | AREA NAME | MTD | YTD |
|-------|-------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 1041 | TYRONE TOWNSHIP | 2 | 3 | 6 | 27 | 0 | 0 | 0 | 0 | 1 | 10 | 0 | 0 | 0 | 0 | 0 | 1 |
| 1131 | UNADILLA TOWNSHIP | 2 | 2 | 1 | 7 | 0 | 0 | 0 | 0 | 2 | 7 | 0 | 1 | 0 | 0 | 0 | 0 |
| Total | | 37 | 129 | 180 | 753 | 2 | 6 | 0 | 0 | 44 | 136 | 1 | 12 | 7 | 31 | 19 | 54 |

Sales Data (Residential/Condo Only) Report

Tuesday, July 07, 2015 9:15:56 AM

LCAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR JUNE 2015 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

| # OF RES | SIDENTIAL | MARDACE CEI | LLING PRICE | DOLLYD MOLLI | ME OF SALES | # OF RES | IDENTIAL |
|----------|-----------|-------------|-------------|--------------|--------------|----------|----------|
| UNITS | SOLD | AVERAGE SEI | ILING PRICE | DOLLAR VOLO | ME OF SALES | UNITS AV | /AILABLE |
| 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| 348 | 332 | \$237,567 | \$216,527 | \$82,673,450 | \$71,886,999 | 1158 | 1132 |

| MONTHLY | MEDIAN |
|-----------|-----------|
| 2015 | 2014 |
| \$216,050 | \$199,400 |