

# Jurisdiction By Category (All Categories) Report

Friday, July 06, 2012

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## LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR JUNE

### 2012 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
RES	449	418	293	269	232	191	45	72	110	128	59	58	1229	1303	181	213
CND	54	44	39	44	21	37	4	11	9	11	3	4	134	128	20	24
MUL	3	1	2	1	2	1	0	2	3	1	0	1	21	22	0	1
VAC	90	69	16	10	13	11	50	50	20	59	1	1	1095	1172	6	12
COM	16	17	0	0	1	1	15	19	3	3	0	0	168	181	2	2
Total	612	549	350	324	269	241	114	154	145	202	63	64	2647	2806	209	252

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2012	2011	2012	2011	2012	2011	2012
RES	\$92,581,534	\$82,304,614	\$44,584,880	\$33,791,751	\$165,000	\$157,000	92
CND	\$5,932,000	\$5,382,000	\$2,373,102	\$4,491,550	\$97,000	\$108,000	71
MUL	\$140,000	\$129,900	\$120,000	\$108,000	\$60,000	\$108,000	20
VAC	\$10,234,548	\$12,548,799	\$1,029,000	\$736,800	\$68,500	\$39,000	288
COM	\$6,007,800	\$4,180,200	\$114,100	\$160,000	\$114,100	\$160,000	1
Total	\$114,895,882	\$104,545,513	\$48,221,082	\$39,288,101			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Friday, July 06, 2012

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## LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR JUNE

### 2012 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2012	2011	DIFF	2012	2011	DIFF	2012	2011	DIFF
January	393	385	2.1	157	148	6.1	\$26,502,762	\$22,634,618	17.1
February	365	346	5.5	163	132	23.5	\$24,829,622	\$19,350,700	28.3
March	434	494	-12.1	219	198	10.6	\$35,337,441	\$27,678,768	27.7
April	461	422	9.2	182	201	-9.5	\$32,464,678	\$32,161,966	0.9
May	497	503	-1.2	240	209	14.8	\$39,589,103	\$32,823,184	20.6
June	503	462	8.9	253	228	11.0	\$46,957,982	\$38,283,301	22.7
Total	2653	2612	1.6	1214	1116	8.8	\$205,681,588	\$172,932,537	18.9

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2012	2011	DIFF	2012	2011	2012	2011
January	\$150,000	\$139,000	7.9	\$168,807	\$152,937	138	90
February	\$139,000	\$126,500	9.9	\$152,329	\$146,596	93	134
March	\$139,999	\$128,000	9.4	\$161,358	\$139,792	101	134
April	\$150,000	\$140,000	7.1	\$178,377	\$160,010	120	121
May	\$149,450	\$132,500	12.8	\$164,955	\$157,049	95	117
June	\$161,000	\$147,500	9.2	\$185,605	\$167,909	91	96
Average	\$148,242	\$135,583	9.3	\$168,572	\$154,049	106.3	115.3

# Jurisdiction By Price Range (Residential/Condo Only) Report

Friday, July 06, 2012

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LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR JUNE

## 2012 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	2	\$23,400	18
\$15,000	\$19,999	8	\$137,200	103
\$20,000	\$29,999	25	\$640,170	120
\$30,000	\$39,999	28	\$964,789	113
\$40,000	\$49,999	37	\$1,665,950	96
\$50,000	\$59,999	50	\$2,701,434	82
\$60,000	\$69,999	39	\$2,526,814	102
\$70,000	\$79,999	52	\$3,914,918	101
\$80,000	\$89,999	41	\$3,460,269	85
\$90,000	\$99,999	41	\$3,881,850	87
\$100,000	\$124,999	133	\$14,863,017	84
\$125,000	\$149,999	156	\$21,231,772	100
\$150,000	\$174,999	145	\$23,334,270	98
\$175,000	\$199,999	107	\$19,884,183	113
\$200,000	\$249,999	131	\$29,347,399	101
\$250,000	\$299,999	92	\$24,916,850	96
\$300,000	\$399,999	83	\$27,955,476	113
\$400,000	\$999,999	45	\$24,162,477	243
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Friday, July 06, 2012

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**LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR JUNE**

**2012 REAL ESTATE MARKET TREND**

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	30	155	10	61	\$1,573,800	\$7,846,900	\$158,500	\$124,000	64	97
1122	BRIGHTON TOWNSHIP	47	252	31	119	\$7,904,101	\$26,222,091	\$230,101	\$198,500	57	100
1021	COHOCTAH TOWNSHIP	9	36	4	14	\$443,500	\$1,268,300	\$89,000	\$83,950	73	69
1011	CONWAY TOWNSHIP	11	56	1	15	\$66,900	\$2,133,350	\$66,900	\$115,000	105	98
1031	DEERFIELD TOWNSHIP	5	41	1	16	\$280,000	\$2,312,200	\$280,000	\$142,000	90	109
1052	FOWLERVILLE VLG	3	38	2	15	\$131,500	\$917,030	\$65,750	\$61,500	81	130
1111	GENOA TOWNSHIP	51	285	25	140	\$7,458,100	\$31,510,755	\$275,000	\$189,500	136	111
1161	GREEN OAK TOWNSHIP	37	261	24	109	\$3,444,929	\$18,608,815	\$152,500	\$169,900	78	87
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	83	347	43	154	\$8,608,100	\$27,645,003	\$166,900	\$159,450	86	136
1051	HANDY TWP	11	56	6	31	\$559,900	\$3,101,178	\$96,450	\$99,500	65	81
1081	HARTLAND TOWNSHIP	41	174	17	80	\$2,972,625	\$15,932,471	\$157,000	\$187,950	125	92
1061	HOWELL CITY	21	140	21	67	\$2,905,050	\$7,266,753	\$141,800	\$100,000	90	108
1062	HOWELL TOWNSHIP	19	101	10	55	\$1,251,302	\$5,972,303	\$120,950	\$101,000	88	77
1091	IOSCO TOWNSHIP	12	45	4	18	\$352,875	\$2,124,596	\$96,600	\$118,500	26	75
1101	MARION TOWNSHIP	29	164	11	67	\$2,331,750	\$11,638,502	\$185,000	\$166,900	175	133
1071	OCEOLA TOWNSHIP	38	184	15	102	\$2,001,900	\$16,931,261	\$145,000	\$150,000	64	87
1142	PINCKNEY VLG	12	41	3	18	\$258,000	\$2,117,517	\$81,000	\$93,200	84	89
1141	PUTNAM TWP	15	102	10	49	\$1,742,350	\$8,707,450	\$181,750	\$147,500	59	128
1041	TYRONE TOWNSHIP	20	112	10	57	\$1,989,900	\$10,735,330	\$172,500	\$171,000	72	83
1131	UNADILLA TOWNSHIP	9	59	5	28	\$681,400	\$2,620,433	\$58,000	\$65,950	221	141

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	1	5	4	20	0	0	0	0	1	4	1	2	0	2	0	1
1122	BRIGHTON TOWNSHIP	8	8	21	67	0	1	0	0	0	14	0	0	0	3	2	4
1021	COHOCTAH TOWNSHIP	1	2	0	1	0	0	0	0	0	1	0	0	0	0	1	1
1011	CONWAY TOWNSHIP	1	4	0	3	0	0	0	0	0	2	0	0	0	2	0	2
1031	DEERFIELD TOWNSHIP	0	3	1	5	0	0	0	0	0	2	0	0	0	1	0	0
1052	FOWLERVILLE VLG	1	1	0	3	0	0	0	0	1	6	0	0	0	0	0	0
1111	GENOA TOWNSHIP	1	12	13	57	0	0	0	0	2	22	1	1	0	3	0	3
1161	GREEN OAK TOWNSHIP	1	4	7	41	0	0	0	0	5	24	1	2	0	5	1	6
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	4	12	14	50	0	0	0	0	11	38	0	1	0	5	0	3
1051	HANDY TWP	2	4	1	6	0	0	0	0	3	8	0	0	0	2	0	1
1081	HARTLAND TOWNSHIP	2	7	9	40	0	0	0	0	1	9	0	0	2	3	1	2
1061	HOWELL CITY	1	3	8	16	0	0	0	0	6	11	0	4	2	3	0	0
1062	HOWELL TOWNSHIP	1	3	0	17	0	0	0	0	4	10	0	1	1	5	0	1
1091	IOSCO TOWNSHIP	1	4	0	0	0	0	0	0	5	0	0	0	0	2	0	1
1101	MARION TOWNSHIP	1	8	3	22	0	0	0	0	6	18	0	3	0	2	0	3
1071	OCEOLA TOWNSHIP	1	15	5	42	0	0	0	0	3	14	0	2	2	5	0	4
1142	PINCKNEY VLG	2	1	0	2	0	0	0	0	1	4	0	0	0	1	0	0
1141	PUTNAM TWP	5	2	2	16	0	0	0	0	2	9	0	1	0	2	0	1

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Friday, July 06, 2012

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	3	4	4	24	0	0	0	0	2	12	0	0	1	3	0	0
1131	UNADILLA TOWNSHIP	2	1	3	8	0	0	0	0	0	4	0	0	0	2	0	0
Total		39	103	95	440	0	1	0	0	48	217	3	17	8	51	5	33

# Sales Data (Residential/Condo Only) Report

Friday, July 06, 2012

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LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR JUNE

2012 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2012	2011	2012	2011	2012	2011	2012	2011
253	228	\$185,604	\$167,909	\$46,957,982	\$38,283,301	1363	1431

MONTHLY MEDIAN	
2012	2011
\$161,000	\$147,500