LAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR MARCH 2014 REAL ESTATE MARKET TREND

CATEG	LIST	INGS	DENE	PENDING		ES	EXP	רטבט	WITHE	דעוען ע כור	ВС)M	ON-MARKET		SHORT SALE	
ORY	RECE	IVED	PENL	TING	SAL	ıes	EAPI	LKED	MIIUL	DRAWN	DC	Л •1	LIST	INGS	LIST	INGS
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
RES	361	387	245	237	167	167	50	63	65	96	38	52	776	896	12	83
CND	49	51	35	30	21	25	4	2	6	7	4	3	68	92	2	8
MUL	5	4	2	3	0	0	2	1	0	0	1	2	11	17	0	0
VAC	75	98	31	27	11	15	34	20	19	48	2	3	862	993	5	5
COM	15	11	2	1	1	3	8	12	14	7	2	0	99	143	1	2
Total	505	551	315	298	200	210	98	98	104	158	47	60	1816	2141	20	98

CATEG	LISTING	WOLUME volume		VOLUME s Greater Than 00)	MEDIAN S (Based on Sale \$1.	AVG DOM (Closed Sales)	
	2014	2013	2014	2013	2014	2013	2014
RES	\$95,333,422	\$107,519,218	\$37,086,227	\$32,409,918	\$200,000	\$170,000	70
CND	\$7,107,980	\$6,250,765	\$3,317,750	\$2,812,400	\$142,000	\$92,000	48
MUL	\$839,000	\$669,000	\$	\$	\$	\$	0
VAC	\$10,780,800	\$12,368,179	\$398,900	\$1,185,075	\$28,000	\$65,000	255
COM	\$2,821,800	\$2,214,100	\$189,900	\$552,000	\$189,900	\$95,000	26
Total	\$116,883,002	\$129,021,262	\$40,992,777	\$36,959,393			

LAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR MARCH

2014 REAL ESTATE MARKET TREND

MONTH	LISTINGS				SALES		SALES VOLUME				
	2014	2013	DIFF	2014	2013	DIFF	2014	2013	DIFF		
January	264	404	-34.7	175	203	-13.8	\$34,391,679	\$35,473,358	-3.0		
February	283	332	-14.8	165	185	-10.8	\$32,467,631	\$33,912,125	-4.3		
March	410	438	-6.4	188	192	-2.1	\$40,403,977	\$35,222,318	14.7		
Total	957	1174	-18.5	528	580	-9.0	\$107,263,287	\$104,607,801	2.5		

MONTH	MEDI <i>I</i>	AN SALE PRICE		AVG SAL	E PRICE	AVG DOM & YTD TOTAL AVERAGE			
	2014	2013	DIFF	2014	2013	2014	2013		
January	\$179,200	\$149,950	19.5	\$196,524	\$175,611	79	96		
February	\$179,500	\$162,500	10.5	\$196,774	\$183,309	77	105		
March	\$185,925	\$155,000	20.0	\$214,915	\$183,450	68	79		
Average	\$181,542	\$155,817	16.5	\$202,738	\$180,790	74.7	93.3		

LAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR MARCH

		YTD		AVG
PRICE RANGE LOW	PRICE RANGE HIGH	SALES	YTD VOLUME	DOM
\$1	\$1	0	\$	0
\$2	\$1,999	1	\$895	17
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	1	\$18,500	8
\$20,000	\$29,999	5	\$130,844	23
\$30,000	\$39,999	7	\$255,850	54
\$40,000	\$49,999	3	\$130,000	42
\$50,000	\$59,999	2	\$108,000	8
\$60,000	\$69,999	10	\$644,343	66
\$70,000	\$79,999	12	\$910,900	58
\$80,000	\$89,999	21	\$1,779,424	43
\$90,000	\$99,999	8	\$749,100	48
\$100,000	\$124,999	37	\$4,149,989	48
\$125,000	\$149,999	65	\$8,904,532	52
\$150,000	\$174,999	71	\$11,625,106	64
\$175,000	\$199,999	72	\$13,455,764	105
\$200,000	\$249,999	81	\$18,258,247	99
\$250,000	\$299,999	55	\$14,815,458	80
\$300,000	\$399,999	49	\$16,670,011	93
\$400,000	\$999,999	27	\$14,227,824	63
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

2014 REAL ESTATE MARKET TREND

LAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR MARCH

2014 REAL ESTATE MARKET TREND

		# OF LISTIN	GS RECEIVED	# OF	SALES	SALES	VOLUME	MEDIAN SA	LE PRICE	AVG 1	MOC
AREA	AREA NAME	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	19	46	8	34	\$1,478,233	\$5,842,033	\$161,000	\$168,500	61	40
1122	BRIGHTON TOWNSHIP	43	109	23	52	\$6,139,500	\$13,977,278	\$230,000	\$256,000	48	74
1021	COHOCTAH TOWNSHIP	11	22	4	8	\$544,044	\$1,099,288	\$142,500	\$159,500	88	96
1011	CONWAY TOWNSHIP	2	10	5	9	\$758,123	\$1,266,638	\$128,623	\$122,500	56	81
1031	DEERFIELD TOWNSHIP	3	15	5	12	\$1,512,690	\$2,934,590	\$300,000	\$198,500	105	89
1052	FOWLERVILLE VLG	5	14	2	4	\$101,800	\$252,300	\$50,900	\$62,900	8	11
1111	GENOA TOWNSHIP	44	109	16	45	\$4,175,000	\$11,928,951	\$248,450	\$250,000	65	68
1161	GREEN OAK TOWNSHIP	40	100	26	57	\$6,343,424	\$12,666,193	\$174,900	\$170,000	34	47
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	55	127	16	52	\$3,924,795	\$11,722,608	\$217,000	\$214,500	49	77
1051	HANDY TWP	13	34	5	10	\$777,800	\$1,522,020	\$143,000	\$156,110	108	89
1081	HARTLAND TOWNSHIP	35	57	7	25	\$1,421,300	\$5,086,800	\$164,900	\$194,000	46	62
1061	HOWELL CITY	22	41	11	31	\$1,453,164	\$3,668,113	\$150,000	\$127,500	75	60
1062	HOWELL TOWNSHIP	14	39	9	37	\$1,483,370	\$5,706,954	\$159,900	\$158,694	116	90
1091	IOSCO TOWNSHIP	9	17	4	9	\$516,359	\$1,296,809	\$127,229	\$129,000	55	66
1101	MARION TOWNSHIP	36	80	16	53	\$3,507,775	\$10,734,852	\$212,457	\$195,325	149	155
1071	OCEOLA TOWNSHIP	22	66	10	34	\$1,963,000	\$6,708,445	\$179,250	\$183,450	45	47
1142	PINCKNEY VLG	5	14	4	10	\$710,000	\$1,440,500	\$173,000	\$149,450	40	44
1141	PUTNAM TWP	16	32	2	10	\$324,450	\$1,858,850	\$162,225	\$183,900	169	94
1041	TYRONE TOWNSHIP	13	37	14	29	\$3,234,000	\$6,375,915	\$265,500	\$247,500	60	61
1131	UNADILLA TOWNSHIP	3	14	1	6	\$35,150	\$745,650	\$35,150	\$86,250	86	80

		CAS	H SALES	CC	ONV SALES	C.	TEM SALES		EXCHG		FHA		LC		OTHER		VA SALES
AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	1	3	5	18	0	1	0	0	1	1	0	0	0	1	0	1
1122	BRIGHTON TOWNSHIP	1	3	14	30	0	0	0	0	2	8	0	0	0	1	1	2
1021	COHOCTAH TOWNSHIP	1	1	0	1	0	0	0	0	1	2	0	0	1	1	0	0
1011	CONWAY TOWNSHIP	1	1	2	4	0	0	0	0	0	0	0	0	0	0	1	1
1031	DEERFIELD TOWNSHIP	2	5	3	5	0	0	0	0	0	0	0	0	0	0	0	0
1052	FOWLERVILLE VLG	1	1	0	0	0	0	0	0	0	1	0	0	0	0	0	0
1111	GENOA TOWNSHIP	2	1	13	28	0	0	0	0	0	3	0	1	0	1	1	2
1161	GREEN OAK TOWNSHIP	1	3	17	31	0	0	0	0	2	6	0	0	1	1	0	0
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	7	8	30	0	0	1	1	3	4	0	1	0	1	0	1
1051	HANDY TWP	1	3	3	4	0	0	0	0	0	1	0	0	1	1	0	0
1081	HARTLAND TOWNSHIP	3	3	4	11	0	0	0	0	0	2	0	0	0	0	0	0
1061	HOWELL CITY	1	3	2	6	0	0	0	0	2	1	0	0	0	0	1	2
1062	HOWELL TOWNSHIP	2	7	5	15	0	0	0	0	1	4	1	1	0	1	0	2
1091	IOSCO TOWNSHIP	2	2	1	2	0	0	0	0	1	1	0	0	0	0	0	0
1101	MARION TOWNSHIP	5	16	5	22	0	0	0	0	4	9	0	0	0	0	1	3
1071	OCEOLA TOWNSHIP	3	7	5	13	0	0	0	0	1	6	0	2	0	0	0	1
1142	PINCKNEY VLG	1	1	2	2	0	0	0	0	0	0	0	0	0	1	1	2
1141	PUTNAM TWP	0	1	2	6	0	0	0	0	0	0	0	0	0	0	0	0

Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, April 07, 2014 11:43:22 AM

AREA	AREA NAME	MTD	YTD														
1041	TYRONE TOWNSHIP	4	1	8	17	0	0	0	0	1	2	0	0	0	1	1	1
1131	UNADILLA TOWNSHIP	1	1	0	2	0	0	0	0	0	1	0	0	0	0	0	0
Total		35	70	99	247	0	1	1	1	19	52	1	5	3	10	7	18

Sales Data (Residential/Condo Only) Report

Monday, April 07, 2014 11:43:22 AM

LAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR MARCH 2014 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RES	IDENTIAL	AVERAGE SEI	IING DDICE	DOLLAR VOLUME OF SALES # OF RESIDENTI				
UNITS	SOLD	AVERAGE SEI	ILING PRICE	DOLLAR VOLO	ME OF SALES	UNITS AV	/AILABLE	
2014	2013	2014	2013	2014	2013	2014	2013	
188	192	\$214,914	\$183,449	\$40,403,977	\$35,222,318	844	988	

MONTHLY	MEDIAN
2014	2013
\$185,925	\$155,000