

# Jurisdiction By Category (All Categories) Report

Monday, April 06, 2015

11:21:43 AM

## LCAR CVTS ONLY JURISDICTION BY CATEGORY (ALL CATEGORIES) FOR MARCH

### 2015 REAL ESTATE MARKET TREND

CATEGORY	LISTINGS RECEIVED		PENDING		SALES		EXPIRED		WITHDRAWN		BOM		ON-MARKET LISTINGS		SHORT SALE LISTINGS	
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
RES	398	361	315	245	200	167	36	50	118	65	62	38	771	776	16	12
CND	68	49	45	35	31	21	7	4	14	6	4	4	108	68	0	2
MUL	1	5	0	2	2	0	1	2	0	0	0	1	8	11	0	0
VAC	125	75	38	31	26	11	19	34	44	19	6	2	921	862	5	5
COM	12	15	1	2	3	1	1	8	7	14	2	2	112	99	0	1
Total	604	505	399	315	262	200	64	98	183	104	74	47	1920	1816	21	20

CATEGORY	LISTING VOLUME (Based on Original List Price)		SALES VOLUME (Based on Sales Greater Than \$1.00)		MEDIAN SALE PRICE (Based on Sales Greater Than \$1.00)		AVG DOM (Closed Sales)
	2015	2014	2015	2014	2015	2014	
RES	\$120,043,088	\$95,333,422	\$46,055,684	\$37,086,227	\$217,000	\$200,000	81
CND	\$11,297,881	\$7,107,980	\$4,817,092	\$3,317,750	\$158,000	\$142,000	52
MUL	\$569,900	\$839,000	\$267,000	\$	\$133,500	\$	72
VAC	\$13,888,200	\$10,780,800	\$2,174,800	\$398,900	\$51,750	\$28,000	261
COM	\$1,688,200	\$2,821,800	\$760,000	\$189,900	\$240,000	\$189,900	200
Total	\$147,487,269	\$116,883,002	\$54,074,576	\$40,992,777			

# Jurisdiction YTD By Month (Residential/Condo Only) Report

Monday, April 06, 2015

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## LCAR CVTS ONLY JURISDICTION YTD BY MONTH (RESIDENTIAL/CONDO ONLY) FOR MARCH

### 2015 REAL ESTATE MARKET TREND

MONTH	LISTINGS			SALES			SALES VOLUME		
	2015	2014	DIFF	2015	2014	DIFF	2015	2014	DIFF
January	328	264	24.2	150	175	-14.3	\$31,185,171	\$34,391,679	-9.3
February	311	283	9.9	159	165	-3.6	\$36,972,667	\$32,467,631	13.9
March	466	410	13.7	231	188	22.9	\$50,872,776	\$40,403,977	25.9
Total	1105	957	15.5	540	528	2.3	\$119,030,614	\$107,263,287	11.0

MONTH	MEDIAN SALE PRICE			AVG SALE PRICE		AVG DOM & YTD TOTAL AVERAGE	
	2015	2014	DIFF	2015	2014	2015	2014
January	\$190,000	\$179,200	6.0	\$207,901	\$196,524	68	79
February	\$209,000	\$179,500	16.4	\$232,533	\$196,774	77	77
March	\$200,000	\$185,925	7.6	\$220,228	\$214,915	77	68
Average	\$199,667	\$181,542	10.0	\$220,221	\$202,738	74	74.7

# Jurisdiction By Price Range (Residential/Condo Only) Report

Monday, April 06, 2015

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LCAR CVTS ONLY JURISDICTION BY PRICE RANGE (RESIDENTIAL/CONDO ONLY) FOR MARCH

## 2015 REAL ESTATE MARKET TREND

PRICE RANGE LOW	PRICE RANGE HIGH	YTD SALES	YTD VOLUME	AVG DOM
\$1	\$1	0	\$	0
\$2	\$1,999	0	\$	0
\$2,000	\$14,999	0	\$	0
\$15,000	\$19,999	0	\$	0
\$20,000	\$29,999	0	\$	0
\$30,000	\$39,999	3	\$104,500	22
\$40,000	\$49,999	3	\$132,900	24
\$50,000	\$59,999	6	\$323,000	100
\$60,000	\$69,999	6	\$392,665	71
\$70,000	\$79,999	9	\$672,199	74
\$80,000	\$89,999	5	\$419,000	37
\$90,000	\$99,999	11	\$1,049,300	49
\$100,000	\$124,999	41	\$4,552,238	44
\$125,000	\$149,999	52	\$7,140,899	78
\$150,000	\$174,999	70	\$11,426,576	79
\$175,000	\$199,999	61	\$11,373,395	65
\$200,000	\$249,999	110	\$24,709,282	75
\$250,000	\$299,999	70	\$19,027,226	90
\$300,000	\$399,999	57	\$19,689,292	68
\$400,000	\$999,999	36	\$18,018,142	109
\$1,000,000	\$1,999,999	0	\$	0
\$2,000,000	\$99,999,999	0	\$	0

# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, April 06, 2015

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**LCAR CVTS ONLY JURISDICTION BY AREA NAME (RESIDENTIAL/CONDO ONLY) FOR MARCH**

## 2015 REAL ESTATE MARKET TREND

AREA	AREA NAME	# OF LISTINGS RECEIVED		# OF SALES		SALES VOLUME		MEDIAN SALE PRICE		AVG DOM	
		MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD
1121	BRIGHTON CITY	20	65	15	33	\$2,601,000	\$5,738,500	\$167,000	\$165,000	41	38
1122	BRIGHTON TOWNSHIP	49	112	26	57	\$6,663,549	\$14,743,285	\$274,200	\$255,000	56	59
1021	COHOCTAH TOWNSHIP	9	18	5	15	\$865,564	\$2,193,564	\$138,500	\$110,000	116	89
1011	CONWAY TOWNSHIP	8	15	4	12	\$558,150	\$1,718,450	\$145,950	\$127,250	49	49
1031	DEERFIELD TOWNSHIP	8	18	1	8	\$136,100	\$1,503,850	\$136,100	\$173,750	7	50
1052	FOWLERVILLE VLG	5	12	3	7	\$320,500	\$888,400	\$95,000	\$132,000	64	101
1111	GENOA TOWNSHIP	68	156	27	66	\$7,888,957	\$17,752,069	\$282,000	\$241,500	62	63
1161	GREEN OAK TOWNSHIP	40	96	21	52	\$5,659,002	\$14,506,885	\$250,000	\$266,000	59	93
1171	GREGORY	0	0	0	0	\$	\$	n/a	n/a	n/a	n/a
1151	HAMBURG TOWNSHIP	55	122	28	68	\$6,193,050	\$14,800,750	\$220,750	\$209,000	73	77
1051	HANDY TWP	11	26	11	17	\$1,807,195	\$2,609,770	\$150,000	\$149,710	321	226
1081	HARTLAND TOWNSHIP	34	80	11	28	\$2,471,579	\$5,826,733	\$210,000	\$202,400	95	77
1061	HOWELL CITY	27	60	14	24	\$2,295,200	\$4,138,095	\$162,000	\$167,500	48	46
1062	HOWELL TOWNSHIP	24	60	11	27	\$2,092,190	\$4,474,811	\$190,270	\$185,000	49	65
1091	IOSCO TOWNSHIP	8	11	3	8	\$365,500	\$1,420,600	\$119,500	\$170,000	35	57
1101	MARION TOWNSHIP	30	65	16	32	\$3,383,015	\$6,832,632	\$199,307	\$191,250	96	76
1071	OCEOLA TOWNSHIP	36	82	21	40	\$4,721,625	\$8,543,025	\$204,900	\$210,950	63	64
1142	PINCKNEY VLG	7	17	1	3	\$165,000	\$483,900	\$165,000	\$159,900	18	24
1141	PUTNAM TWP	11	34	5	19	\$1,037,900	\$5,185,590	\$189,000	\$220,000	36	72
1041	TYRONE TOWNSHIP	13	38	4	15	\$984,800	\$3,994,905	\$257,500	\$277,000	68	127
1131	UNADILLA TOWNSHIP	3	18	4	9	\$662,900	\$1,674,800	\$176,950	\$200,000	159	85

AREA	AREA NAME	CASH SALES		CONV SALES		CTEM SALES		EXCHG		FHA		LC		OTHER		VA SALES	
		MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1121	BRIGHTON CITY	1	1	8	15	0	0	0	0	0	3	0	0	0	0	0	0
1122	BRIGHTON TOWNSHIP	1	5	12	29	1	1	0	0	4	8	0	0	1	1	1	3
1021	COHOCTAH TOWNSHIP	1	2	3	7	0	0	0	0	0	3	0	0	0	0	0	0
1011	CONWAY TOWNSHIP	1	3	1	3	0	0	0	0	1	3	0	0	0	0	0	0
1031	DEERFIELD TOWNSHIP	1	3	0	4	0	0	0	0	0	0	0	0	0	0	0	1
1052	FOWLERVILLE VLG	1	3	2	4	0	0	0	0	0	0	0	0	0	0	0	0
1111	GENOA TOWNSHIP	7	3	19	44	0	0	0	0	1	2	0	0	0	2	0	2
1161	GREEN OAK TOWNSHIP	1	2	12	32	0	0	0	0	3	9	0	0	1	1	1	1
1171	GREGORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1151	HAMBURG TOWNSHIP	2	4	17	42	0	0	0	0	4	8	0	2	0	1	1	3
1051	HANDY TWP	7	9	3	4	0	0	0	0	1	2	0	0	0	0	0	1
1081	HARTLAND TOWNSHIP	1	1	8	13	0	0	0	0	2	6	0	1	0	0	0	0
1061	HOWELL CITY	3	3	4	7	0	0	0	0	2	6	0	1	0	0	0	0
1062	HOWELL TOWNSHIP	2	5	5	10	0	0	0	0	1	6	0	0	2	3	1	1
1091	IOSCO TOWNSHIP	1	1	0	0	0	0	0	0	2	4	0	0	0	0	0	2
1101	MARION TOWNSHIP	1	2	12	19	0	0	0	0	1	4	0	0	0	1	0	0
1071	OCEOLA TOWNSHIP	1	4	11	21	0	0	0	0	6	8	1	1	0	0	0	1
1142	PINCKNEY VLG	0	0	1	1	0	0	0	0	0	2	0	0	0	0	0	0
1141	PUTNAM TWP	1	4	4	11	0	0	0	0	0	1	0	1	0	0	0	0

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# Jurisdiction YTD By Area Number (Residential/Condo Only) Report

Monday, April 06, 2015

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AREA	AREA NAME	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
1041	TYRONE TOWNSHIP	0	2	3	8	0	0	0	0	1	5	0	0	0	0	0	0
1131	UNADILLA TOWNSHIP	1	2	2	5	0	0	0	0	0	1	0	0	0	0	0	0
Total		34	59	127	279	1	1	0	0	29	81	1	6	4	9	4	15

# Sales Data (Residential/Condo Only) Report

Monday, April 06, 2015

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LCAR CVTS ONLY SALES DATA (RESIDENTIAL/CONDO ONLY) FOR MARCH

2015 REAL ESTATE MARKET TREND

COMPLETED BY: INFORMATION TECHNOLOGY DEPARTMENT (248) 553-3003

# OF RESIDENTIAL UNITS SOLD		AVERAGE SELLING PRICE		DOLLAR VOLUME OF SALES		# OF RESIDENTIAL UNITS AVAILABLE	
2015	2014	2015	2014	2015	2014	2015	2014
231	188	\$220,228	\$214,914	\$50,872,776	\$40,403,977	879	844

MONTHLY MEDIAN	
2015	2014
\$200,000	\$185,925